Separate financial statements

For the year ended 31 December 2018



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	An Gia Real Estate Investme	ent and Development Corporation
	GENERAL INFORMATION	
	THE COMPANY	,
	An Ois Basi Fatata Investment and D	evelopment Corporation ("the Company") is a shareholding
	incorporated under the Law on Enter Certificate ("BRC") No. 0311500196 iss	evelopment Corporation ("the Company") is a shareholding erprise of Vietnam pursuant to the Business Registration ued by the Department of Planning and Investment ("DPI") of
	Ho Chi Minh City on 7 August 2007, as	amended.
П	estate management; real estate exchan	Company are real estate trading; real estate brokerage; real age; management consulting; advertising; marketing research of conventions and trading shows; construction of buildings;
	construction of other civil projects; considemolition and site preparation.	struction of railways and roads; construction of utility projects;
	The Company's head office is located a Minh City, Vietnam.	at No. 30 Nguyen Thi Dieu Street, Ward 6, District 3, Ho Chi
	BOARD OF DIRECTORS	
	Manakara of the Doord of Directors duri	ng the year and at the date of this report are:
		ng the year and at the date of this report are:
	Mr Nguyen Ba Sang Mr Nguyen Trung Tin	Chairman Member
	Ms Ho Thi Nguyet Anh	Member
	Ms Nguyen Quynh Giang Ms Nguyen Huong Giang	Member Member
	Mr Yamaguchi Masakazu Ms Vuong Nguyen Ngoc Tram	Member Member
	MANAGEMENT	
	Members of the management during the	e year and at the date of this report are:
	Mr Nguyen Ba Sang Mr Le Trung Tin	General Director Deputy General Director
	LEGAL REPRESENTATIVE	
		ny during the year and at the date of this report is Mr Nguyen
	Ba Sang.	
	AUDITORS	
	The auditor of the Company is Ernst &	Young Vietnam Limited.

### An Gia Real Estate Investment and Development Corporation REPORT OF MANAGEMENT Management of An Gia Real Estate Investment and Development Corporation ("the Company") presents this report and the separate financial statements of the Company for the year ended 31 December 2018. MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE SEPARATE FINANCIAL **STATEMENTS** Management is responsible for the separate financial statements of each financial year which give a true and fair view of the separate financial position of the Company and of the separate results of its operation and its separate cash flows for the year. In preparing those separate financial statements, management is required to: select suitable accounting policies and then apply them consistently; make judgments and estimates that are reasonable and prudent; state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the separate financial statements; and prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business. Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the separate financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. Management confirmed that it has complied with the above requirements in preparing the accompanying separate financial statements. STATEMENT BY MANAGEMENT Management does hereby state that, in its opinion, the accompanying separate financial statements give a true and fair view of the separate financial position of the Company as at 31 December 2018 and of the separate results of its operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the separate financial statements. The Company is the parent company of a subsidiary mentioned in Note 16.1 of the separate financial statements and it is in the process of preparation and presentation of the consolidated financial statements of the Company and its subsidiary ("the Group") for the year ended 31 December 2018 in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements. Users of the separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Group. cong For and on behalf of management: CÔ PHÂN ĐẦU TƯ VÀ PHÁT TRIỂN BẤT ĐÔNG SẢN M AN GIA Nguyen Ba Sang **General Director** Ho Chi Minh City, Vietnam

15 March 2019



Ernst & Young Vietnam Limited 20th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: +84 28 3824 5252 Fax: +84 28 3824 5250

ey.com

Reference: 61314331/20475163

### INDEPENDENT AUDITORS' REPORT

To: The Shareholders of An Gia Real Estate Investment and Development Corporation

We have audited the accompanying separate financial statements of An Gia Real Estate Investment and Development Corporation ("the Company") as prepared on 15 March 2019 and set out on pages 5 to 40, which comprise the separate balance sheet as at 31 December 2018, the separate income statement and the separate cash flow statement for the year then ended and the notes thereto.

### Management's responsibility

The Company's management is responsible for the preparation and fair presentation of these separate financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the separate financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the separate financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### **Opinion**

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the separate financial position of the Company as at 31 December 2018, and of the separate results of its operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the separate financial statements.

### Emphasis of matter

We draw attention to Note 2.1 of the separate financial statements. The Company is in the process of preparation of the consolidated financial statements of the Company and its subsidiary ("the Group") for the year ended 31 December 2018 in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements. Users of the separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Group.

Our opinion is not modified in respect of this matter.

**Ernst & Young Vietnam Limited** 

CÔNG TY
TRÁCH NHIỆM HỮU HẠN
ERNST & YOUNG
VIỆT NAM

Le Quang Mob Deputy General Director

Audit Practicing Registration Certificate

No. 0426-2018-004-1

Ho Chi Minh City, Vietnam

15 March 2019

Luong Kim Dien An

Auditor

Audit Practicing Registration Certificate

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No. 2736-2019-004-1

SEPARATE BALANCE SHEET as at 31 December 2018

					VND
Code	ASSETS		SETS Notes Ending balance Beginni		Beginning balance
100	A. CURRENT ASSETS			1,191,671,299,740	471,858,955,450
<b>110</b> 111 112	<i>I</i> .	Cash and cash equivalents 1. Cash 2. Cash equivalents	4	<b>69,652,802,932</b> 39,347,802,932 30,305,000,000	<b>210,201,483,281</b> 12,550,921,609 197,650,561,672
<b>120</b> 121 123	II.	<ul><li>Short-term investments</li><li>1. Held-for-trading securities</li><li>2. Held-to-maturity investments</li></ul>	5.1 5.2	<b>220,920,616,345</b> 40,000,000,000 180,920,616,345	, .
130 131	<i>III</i> .	1. Short-term trade receivables	6	<b>794,268,736,928</b> 26,099,290,713	<b>241,818,744,229</b> 35,212,059,573
132 135 136 137		<ol> <li>Short-term advances to suppliers</li> <li>Short-term loan receivables</li> <li>Other short-term receivables</li> <li>Provision for doubtful short-term receivables</li> </ol>	7 8 9	28,677,278,490 569,742,000,000 171,360,167,725 (1,610,000,000)	17,097,050,764 167,184,100,000 22,325,533,892
<b>140</b> 141	IV.	<i>Inventory</i> 1. Inventories	10	<b>80,098,871,171</b> 80,098,871,171	<b>18,215,809,666</b> 18,215,809,666
<b>150</b> 151 152	V.	Other current assets  1. Short-term prepaid expenses 2. Value-added tax deductible	11	<b>26,730,272,364</b> 12,222,120,310 14,508,152,054	<b>1,622,918,274</b> 1,622,918,274
200	В.	NON-CURRENT ASSETS		480,801,222,719	323,955,003,794
<b>210</b> 215 216	I.	<ul><li>Long-term receivables</li><li>Long-term loan receivables</li><li>Other long-term receivables</li></ul>	8 9	<b>269,015,192,783</b> 189,842,228,979 79,172,963,804	<b>271,732,841,138</b> 183,689,057,873 88,043,783,265
220 221 222 223	11.	Fixed assets  1. Tangible fixed assets Cost Accumulated depreciation	12	<b>6,913,836,225</b> 6,803,848,713 12,230,606,773 (5,426,758,060)	<b>10,136,328,131</b> 9,775,023,940 14,367,624,955 (4,592,601,015)
227 228 229		Intangible fixed assets     Cost     Accumulated amortisation	13	109,987,512 883,950,000 (773,962,488)	361,304,191 883,950,000 (522,645,809)
230 231 232	<i>III.</i>	<ul><li>Investment properties</li><li>1. Cost</li><li>2. Accumulated depreciation</li></ul>	14	<b>54,577,664,376</b> 55,065,726,147 (488,061,771)	<b>21,007,163,160</b> 21,060,590,202 (53,427,042)
<b>240</b> 242	IV.	Long-term asset in progress  1. Construction in progress	15	<b>5,800,192,246</b> 5,800,192,246	<b>5,680,192,246</b> 5,680,192,246
250 251 252 253	v.	<ol> <li>Long-term investments</li> <li>Investments in subsidiaries</li> <li>Investments in associates</li> <li>Investments in another entity</li> </ol>	16	<b>130,747,750,000</b> 748,500,000 750,750,000 129,248,500,000	<b>14,370,236,770</b> 2,248,200,000 12,122,036,770
<b>260</b> 261	VI.	Other long-term asset  1. Long-term prepaid expenses	11	<b>13,746,587,089</b> 13,746,587,089	<b>1,028,242,349</b> 1,028,242,349
270	тс	OTAL ASSETS		1,672,472,522,459	795,813,959,244

SEPARATE BALANCE SHEET (continued) as at 31 December 2018

VND

					VND
Code	RESOURCES		Notes	Ending balance	Beginning balance
300	C. LIABILITIES			896,069,831,095	607,698,884,567
<b>310</b> 311	1.	Current liabilities  1. Short-term trade payables	17	<b>777,354,214,197</b> 261,783,291,916	<b>459,899,639,121</b> 138,556,853,325
312		<ol><li>Short-term advances from customers</li></ol>	18	133,551,668,672	3,011,004,812
313 314		Statutory obligations     Payables to employees	19	6,559,397,484 15,400,000	5,765,413,117 4,700,000
315		<ul><li>5. Short-term accrued expenses</li><li>6. Short-term unearned</li></ul>	20	67,653,952,316	85,547,957,109
318 319		revenues 7. Other short-term payables	21 22	52,414,746,412 255,375,757,397	1,038,193,800 52,056,716,958 173,918,800,000
320 <b>330</b>	8. Short-term loans  II. Non-current liabilities		22	118,715,616,898	147,799,245,446
338 342		<ol> <li>Long-term loans</li> <li>Long-term provisions</li> </ol>	22 23	107,143,400,000 11,572,216,898	144,700,200,000 3,099,045,446
400	D.	OWNERS' EQUITY		776,402,691,364	188,115,074,677
410 411 411a 412 421 421a 421b	I.	<ol> <li>Capital</li> <li>Share capital         <ul> <li>Shares with voting rights</li> </ul> </li> <li>Share premium</li> <li>Undistributed earnings         <ul> <li>Undistributed earnings</li> <li>by the end of prior year</li> <li>Undistributed earnings</li></ul></li></ol>	24.1	776,402,691,364 450,000,000,000 450,000,000,000 71,420,018,200 254,982,673,164 15,069,293,596 239,913,379,568	188,115,074,677 105,263,160,000 105,263,160,000 40,236,858,200 42,615,056,477 33,449,426,812 9,165,629,665
440	TOTAL LIABILITIES AND OWNERS' EQUITY			1,672,472,522,459	795,813,959,244

Nguyen Thi Thuy Trang Preparer Pham Thi Tra My
Chief Accountant

AN UIA Nguyen Ba Sang General Director

CÔNG TY CỔ PHẨN ĐẦU TỰ VÀ PHÁT TRIỂN BẤT ĐỘNG SẢN

15 March 2019

SEPARATE INCOME STATEMENT for the year ended 31 December 2018

VND

					VND
Code	ITE	EMS	Notes	Current year	Previous year
01	1.	Revenue from sale of goods and rendering of services	25.1	173,014,107,151	586,990,010,731
02	2.	Deductions	25.1	(1,173,653,331)	-
10	3.	Net revenue from sale of goods and rendering of services	25.1	171,840,453,820	586,990,010,731
11	4.	Cost of goods sold and services rendered	26	(145,533,439,520)	(531,503,690,230)
20	5.	Gross profit from sale of goods and rendering of services		26,307,014,300	55,486,320,501
21	6.	Finance income	25.2	283,120,741,936	25,357,849,343
<b>22</b> 23	7.	Finance expenses In which: Interest expense	27	(27,256,858,773) (20,446,021,581)	(10,253,408,202) (10,198,623,467)
25	8.	Selling expenses	28	(2,136,202,195)	(24,615,024,133)
26	9.	General and administrative expenses	28	(62,208,586,065)	(29,074,345,577)
30	10	Operating profit		217,826,109,203	16,901,391,932
31	11	Other income	29	45,895,413,055	2,118,967,460
32	12	Other expenses	29	(1,830,596,341)	(6,650,160,634)
40	13	Other profit (loss)	29	44,064,816,714	(4,531,193,174)
50	14	Profit before tax		261,890,925,917	12,370,198,758
51	15	Current corporate income tax expense	30.1	(7,023,309,230)	(3,204,569,093)
60	16	. Net profit after tax		254,867,616,687	9,165,629,665

Nguyen Thi Thuy Trang

Pham Thi Tra My
Chief Accountant

Nguyen Ba Sang General Director

CÔNG TY
CỔ PHẦN
ĐẦU TỰ VÀ PHÁT TRIỂN
BẤT ĐỘNG SẢN
AN GIA

15 March 2019

Preparer

B03-DN

SEPARATE CASH FLOW for the year ended 31 December 2018

VND

				VND
Code	ITEMS	Notes	Current year	Previous year
<b>01</b> 02 03	I. CASH FLOWS FROM OPERATING ACTIVITIES Profit before tax Adjustments for: Depreciation and amortisation Provisions	12, 13, 14	<b>261,890,925,917</b> 2,317,838,387 10,083,171,452	<b>12,370,198,758</b> 2,308,525,892 2,644,499,991
05 04 05 06	Foreign exchange losses arising from revaluation of monetary accounts denominated in foreign currency Profits from investing activities Interest expenses	27	4,299,823,106 (281,618,291,006) 20,446,021,581	47,921,957 (24,600,757,194) 10,198,623,467
08 09 10 11 12	Operating profit before changes in working capital (Increase) decrease in receivables (Increase) decrease in inventories Increase (decrease) in payables (Increase) decrease in		<b>17,419,489,437</b> (13,973,923,378) (67,479,807,091) 211,332,965,325	<b>2,969,012,871</b> 31,337,936,832 321,994,321,949 (293,796,306,254)
13	prepaid expenses Increase in held-for-trading		(23,317,546,776)	21,365,610,436
14 15	securities Interest paid Corporate income tax paid	19	(40,000,000,000) (13,345,211,944) (4,035,820,102)	(3,494,944,627) (3,195,246,920)
20	Net cash flows from operating activities		66,600,145,471	77,180,384,287
21	II. CASH FLOWS FROM INVESTING ACTIVITIES Purchase and construction of			
	fixed assets		(120,000,000)	(5,247,721,274)
22	Proceeds from disposals of fixed assets Loans to other entities and		181,818,182	-
	bank term deposits		(915,569,287,451)	(293,172,157,873)
24	Collections from borrowers and bank term deposits		196,689,100,000	77,740,000,000
25	Payments for investments in other entities		(193,480,300,000)	(12,149,700,000)
26 27	Proceeds from sale of investments in other entities Interest and dividends received		64,979,250,000 269,610,259,158	9,900,000,000 12,519,536,377
30	Net cash flows used in investing activities		(577,709,160,111)	(210,410,042,770)

B03-DN

SEPARATE CASH FLOW (continued) for the year ended 31 December 2018

VND

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Code	ITEMS	Notes	Current year	Previous year
31 33 34	III. CASH FLOWS FROM FINANCING ACTIVITIES Issuance of shares Drawdown of borrowings Repayment of borrowings	24.1 22 22	240,000,000,000 667,526,957,397 (536,966,800,000)	45,500,018,200 212,624,558,596 (42,255,358,596)
40	Net cash flows from financing activities		370,560,157,397	215,869,218,200
50	Net (decrease) increase in cash and cash equivalents		(140,548,857,243)	82,639,559,717
60	Cash and cash equivalents at beginning of year		210,201,483,281	127,561,845,521
61	Impact of exchange rate fluctuation		176,894	78,043
70	Cash and cash equivalents at end of year	4	69,652,802,932	210,201,483,281

Nguyen Thi Thuy Trang Preparer Pham Thi Tra My
Cr. Chief Accountant

Nguyen Ba Sang General Director

CÔNG TY CỔ PHẦN ĐẦU TỦ VÀ PHÁT TRIỂN BẤT ĐỘNG SẢN AN GIA

15 March 2019

An G	ia Real Estate Investment and Development Corporation  B09-DN
	TO THE SEPARATE FINANCIAL STATEMENTS  December 2018 and for the year then ended
1.	CORPORATE INFORMATION
	An Gia Real Estate Investment and Development Corporation ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate ("BRC") No. 0311500196 issued by the Department of Planning and Investment ("DPI") of Ho Chi Minh City on 7 August 2007, as amended.
	The registered principal activities of the Company are real estate trading; real estate brokerage; real estate management; real estate exchange; management consulting; advertising; marketing research and public opinion polling; organisation of conventions and trading shows; construction of buildings; construction of other civil projects; construction of railways and roads; construction of utility projects; demolition and site preparation.
	The Company's head office is located at No. 30 Nguyen Thi Dieu Street, Ward 6, District 3, Ho Chi Minh City, Vietnam.
	The number of the Company's employees as at 31 December 2018 is 135 (31 December 2017: 125).
2.	BASIS OF PREPARATION
2.1	Purpose of preparing the separate financial statements
	The Company is the parent company of subsidiary as presented in Note 16.1 and it is in the process of preparation and presentation of the consolidated financial statements of the Company and its subsidiary ("the Group") for the year ended 31 December 2018 to meet the prevailing regulatory reporting requirements.
	Users of the separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Group.
2.2	Accounting standards and system
	The separate financial statements of the Company expressed in Vietnam dong ("VND") are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per:
	<ul> <li>Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);</li> </ul>
	<ul> <li>Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);</li> </ul>
	<ul> <li>Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);</li> </ul>
	<ul> <li>Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and</li> </ul>
	Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).
	Accordingly, the accompanying separate financial statements including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the separate financial position and separate results of operations and separate cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### BASIS OF PREPARATION (continued)

### 2.3 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal.

### 2.4 Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 1 January and ends on 31 December.

### 2.5 Accounting currency

The separate financial statements are prepared in VND which is also the Company's accounting currency.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

### 3.2 Inventories

### Inventory properties

Inventory properties, comprising mainly real estate properties, acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realisable value.

### Cost includes:

- Land use rights;
- Construction and development costs; and
- Planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the balance sheet date and discounted for the time value of money if material, less costs to completion and the estimated costs of sale.

The cost of inventory recognised in the separate income statement on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

### Other inventories

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventories, which are valued as follows:

Merchandise - cost of purchase on a specific identification basis



An Gia Real Estate Investment and Development Corporation  NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended  3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)  3.3 Receivables  Receivables are presented in the separate financial statements at the carrying ame from customers and other debtors, after provision for doubtful debts.  The provision for doubtful debts represents amounts of outstanding receivable balance sheet date which are doubtful of being recovered. Increases or decrease provision balance are recorded as general and administrative expenses in the income statement.  3.4 Tangible fixed assets  Tangible fixed assets are stated at cost less accumulated depreciation.	B09-DN
<ol> <li>3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)</li> <li>3.3 Receivables         Receivables are presented in the separate financial statements at the carrying ame from customers and other debtors, after provision for doubtful debts.         The provision for doubtful debts represents amounts of outstanding receivable balance sheet date which are doubtful of being recovered. Increases or decrease provision balance are recorded as general and administrative expenses in the income statement.</li> <li>3.4 Tangible fixed assets</li> </ol>	
<ul> <li>Receivables Receivables are presented in the separate financial statements at the carrying among from customers and other debtors, after provision for doubtful debts. The provision for doubtful debts represents amounts of outstanding receivable balance sheet date which are doubtful of being recovered. Increases or decrease provision balance are recorded as general and administrative expenses in the income statement. </li> <li>3.4 Tangible fixed assets</li> </ul>	
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balance sheet date which are doubtful of being recovered. Increases or decrease provision balance are recorded as general and administrative expenses in the income statement.  3.4 Tangible fixed assets	ounts due
	es to the
Tangible fixed assets are stated at cost less accumulated depreciation.	
The cost of a tangible fixed asset comprises its purchase price and any directly a costs of bringing the tangible fixed asset to working condition for its inter Expenditures for additions, improvements and renewals are added to the carrying the assets and expenditures for maintenance and repairs are charged to the income statement as incurred.	ded use. amount of
When tangible fixed assets are sold or retired, any gain or loss resulting from the (the difference between the net disposal proceeds and the carrying amount) is in the separate income statement.	r disposal ıcluded in
3.5 Intangible fixed assets	
Intangible fixed assets are stated at cost less accumulated amortisation.	
The cost of an intangible fixed asset comprises its purchase price and ar attributable costs of preparing the intangible fixed asset for its intended use. Export for additions, improvements are added to the carrying amount of the assets expenditures are charged to the separate income statement as incurred.	penditures
When intangible fixed assets are sold or retired, any gain or loss resulting disposal (the difference between the net disposal proceeds and the carrying a included in the separate income statement.	from their mount) is
3.6 Depreciation and amortisation	
Depreciation of tangible fixed assets and amortisation of intangible fixed a calculated on a straight-line basis over the estimated useful life of each asset as fo	ssets are llows:
Means of transportation 8 years Office equipment 3 years Computer software 3 years Other intangible fixed assets 3 years	
3.7 Investment properties	
Investment properties are stated at cost including transaction costs less and depreciation. Investment properties held for capital appreciation are not depressubject to impairment review.	ciated but
Subsequent expenditure relating to an investment property that has alrest recognised is added to the net book value of the investment property when it is that future economic benefits, in excess of the originally assessed standard of performing the existing investment property, will flow to the Company.	s probable erformance
Depreciation of investment properties are calculated on a straight-line basis estimated useful life of each asset as follows:	
Apartment for lease 40 years	over the

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.7 Investment properties (continued)

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the separate income statement in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

### 3.8 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds and recorded as expense during the year in which they are incurred.

### 3.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the separate balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expenses and are amortised from 1 to 3 years or recognised matching with revenue to the separate income statement.

- Tools and consumables with large value issued into production and can be used for more than one year; and
- Office rental

### 3.10 Investments

Investments in a subsidiary

Investment in a subsidiary over which the Company has control are carried at cost.

Distributions from accumulated net profits of the subsidiary arising subsequent to the date of acquisition are recognised in the separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Investment in an associate

Investment in an associate over which the Company has significant influence is carried at cost.

Distributions from accumulated net profits of the associate arising subsequent to the date of acquisition are recognised in the separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Held-for-trading securities and investments in other entities

Held-for-trading securities and investments in other entities are stated at their acquisition costs.

### An Gia Real Estate Investment and Development Corporation B09-DN NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued) 3. 3.10 Investments (continued) Provision for diminution in value of investments Provision is made for any diminution in value of investments at the balance sheet date in accordance with the guidance under Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. Increases or decreases to the provision balance are recorded as finance expense in the separate income statement. Held-to-maturity investments Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as expense in the separate financial statements and deducted against the value of such investments. 3.11 Payables and accruals Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company. **Provisions** 3.12 Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provision for warranty obligation of apartments is estimated at from 1% to 2% on value of construction costs of projects based on different features of projects and the management's actual experience. Foreign currency transactions 3.13 Transactions in currencies other than the Company's reporting currency of VND are recorded at the actual transaction exchange rates at transaction dates which are determined as follows: Transaction resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection; and Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment. At end of year, monetary balances denominated in foreign currencies are translated at the actual exchange rates at the balance sheet date which are determined as follows: Monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly; and Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly. All foreign exchange differences incurred during the year and arising from the revaluation of monetary accounts denominated in foreign currency at year-end are taken to the separate income statement. Appropriation of net profits 3.14

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

An Gi	a Real Estate Investment and Development Corporation B09-DN
NOTES as at 31	TO THE SEPARATE FINANCIAL STATEMENTS (continued) December 2018 and for the year then ended
3.	SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)
3.15	Revenue recognition
	Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:
	Sale of completed property
	A property is regarded as sold when the significant risks and returns have been transferred to the buyer, which is normally on unconditional exchange of contracts. For conditional exchanges, sales are recognised only when all the significant conditions are satisfied.
	Rendering of real estate brokerage and other services
	Revenues are recognised upon completion of the services provided.
	Interest income
	Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.
	Dividends
	Income is recognised when the Company's entitlement as an investor to receive the dividend is established.
3.16	Taxation
	Current income tax
	Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.
	Current income tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.
	Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.
	Deferred tax
	Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.
	Deferred tax liabilities are recognised for all taxable temporary differences.
	Deferred tax assets are recognised for all deductible temporary differences, carried forward
	unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.16 Taxation (continued)

Deferred tax (continued)

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Previously unrecognised deferred income tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Company intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

### 3.17 Related parties

Parties are considered to be related parties of the Company if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Company and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of the family of any such individual.

### 4. CASH AND CASH EQUIVALENTS

		VND
	Ending balance	Beginning balance
	,	
Cash on hand	433,248,614	346,663,805
Cash at banks	38,914,554,318	12,204,257,804
Cash equivalents (*)	30,305,000,000	197,650,561,672
TOTAL	69,652,802,932	210,201,483,281

<sup>(\*)</sup> Cash equivalents represent short-term bank deposits with original maturities of less than three months and earn interest at the rates ranging from 4.3% to 5.5% p.a.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 4. CASH AND CASH EQUIVALENTS (continued)

Additional information regarding the separate cash flow statement:

VND

Current year

Previous year

### Significant non-cash transactions that are excluded from the separate cash flow statement:

Purchases of redeemable preference shares by transferring of loan receivables

129,248,500,000

Converts loan balance to equity

93,420,000,000

### 5. SHORT-TERM INVESTMENTS

### 5.1. Held for trading securities

VND

	Endi	ng balance	Beginn	ing balance
	Quantity	Value	Quantity	Value
Bond for trading - Sunshine Group Joint Stock Company (i) - Yamagata One Member Company	300,000	30,000,000,000	-	-
Limited (ii)	100,000	10,000,000,000		
TOTAL	400,000	40,000,000,000		

- (i) Bond of Sunshine Group Joint Stock Company with maturity of three (3) years from 24 October 2018 to 24 October 2021 and earn interest at the rate of 6.4% p.a.
- (ii) Bond of Yamagata One Member Company with maturity of three (3) years from 5 July 2018 to 5 July 2021 and earn interest at the rate of 5.7% p.a.

### 5.2. Held to maturity investments

Held-to-maturity investments represent short-term deposits at commercial banks with original maturity from six (6) to eight (8) months and earn interest at the rate from 5.1 to 5.7% p.a.

The bank deposits at Military Commercial Joint Stock Bank amounting to VND 20,000,000,000 were pledge as collateral for short term loans of the management of the Company, approved by the Decision of Board of Directors No. 15/2018/QD-HDQT-PL dated 25 December 2018.

### 6. SHORT-TERM TRADE RECEIVABLES

	Ending balance	VND Beginning balance
Trade receivables from individual customers buying apartments  Trade receivables from related parties (Note 31)	17,131,408,840 8,967,881,873	30,798,701,001 4,413,358,572
TOTAL	26,099,290,713	35,212,059,573

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 7. SHORT-TERM ADVANCES TO SUPPLIERS

		VND
	Ending balance	Beginning balance
		9
Tan Viet Phat Joint Stock Company	11,283,911,170	11,283,911,170
Redder Advertising Joint Stock Company	6,003,956,859	-
Tan Binh Investment and Construction Corporation	5,000,000,000	5,000,000,000
Redder Advertising Asia Joint Stock Company	4,955,254,878	-
Others	1,434,155,583	813,139,594
TOTAL	28,677,278,490	17,097,050,764

### 8. LOAN RECEIVABLES

	Ending balance	VND Beginning balance
Short-term Loan to other parties Loan to a related party (Note 31)	<b>569,742,000,000</b> 568,742,000,000 1,000,000,000	<b>167,184,100,000</b> 2,000,000,000 165,184,100,000
Long-term Loan to related parties (Note 31)	<b>189,842,228,979</b> 189,842,228,979	<b>183,689,057,873</b> 183,689,057,873
TOTAL	759,584,228,979	350,873,157,873

Details of unsecured loan receivables are as follows:

Borrower	Ending balance	Repayment term of principal	Interest rate
	VND		% p.a.
Short-term	569,742,000,000		
Loans to other parties Gia Linh Real Estate Corporation Thien An Management and Development Company Limited Dang Duong Real Estate	568,742,000,000 275,779,000,000 180,700,000,000 50,523,000,000	28 November 2019 From 29 March 2019 to 27 December 2019 27 November 2019	6 6
Development Corporation AGI & GLC Consultant Joint Stock Company	19,270,000,000	19 December 2019	6
AGI & DDC Consultant Joint Stock Company	19,270,000,000	19 December 2019	6
AGI & HVC Consultant Joint Stock Company	18,770,000,000	19 December 2019	6
Danh Khoi Real Estate Services Corporation	2,000,000,000	20 November 2019	11
Danh Khoi Sai Gon Real Estate Investment Corporation	2,000,000,000	28 November 2019	11
Hung Vuong Real Estate Management and Development Corporation	430,000,000	24 November 2019	6
Loans to related parties  Nam Hung Real Estate  Corporation ("Nam Hung")	1,000,000,000 1,000,000,000	12 October 2019	11

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 8. LOAN RECEIVABLES (continued)

Details of unsecured loan receivables are as follows: (continued)

Borrower	Ending balance	Repayment term of principal	Interest rate
	VND		% p.a.
Long-term	189,842,228,979		
Loans to related parties  AGI & HSR Consultant  Joint Stock Company	189,842,228,979 <i>174,250,000,000</i>	16 June 2022	5
Mr Nguyen Ba Sang Nam Hung An Gia Thinh Vuong Real Estate Investment Corporation ("Thinh Vuong")	11,559,728,979 3,896,000,000 136,500,000	1 January 2020 1 January 2021 8 February 2020	10 10 6
TOTAL	759,584,228,979		

### 9. OTHER RECEIVABLES

		VND
	Ending balance	Beginning balance
Short-term	171,360,167,725	22,325,533,892
Advance for investment (*)	130,000,000,000	-
Lending	22,058,708,410	2,921,827,447
Interest receivables	11,577,187,185	11,760,964,355
Advances to employees for business	3,769,870,155	1,982,163,871
Deposits	2,360,000,000	2,336,100,000
Payments on behalf	1,535,593,008	1,967,052,940
Others	58,808,967	1,357,425,279
Long-term	79,172,963,804	88,043,783,265
Lending	63,700,000,000	81,604,184,225
Interest receivables	13,349,279,084	01,004,104,220
Deposits	2,123,684,720	6,439,599,040
TOTAL	250,533,131,529	110,369,317,157
	(1,610,000,000)	110,303,317,137
Provision for doubtful short-term receivables	(1,010,000,000)	
NET _	248,923,131,529	110,369,317,157
In which:		
Short-term receivables from related parties		10 700 500 100
(Note 31)	154,061,830,155	13,703,532,432
Long-term receivables from related parties	== 0 (0 0=0 00 1	04 004 404 005
(Note 31)	77,049,279,084	81,604,184,225
Due from third parties	19,422,022,290	15,061,600,500

<sup>(\*)</sup> Advance for investment represent the amount that the Company make deposit for AGI & ACT Consultant Joint Stock Company – a related party to purchase shares of Thinh Phat Management and Development Joint Stock Company in accordance with Memo of transferring of shares dated 29 October 2018.

An Gia Real	Estate	Investment and	Development	Corporation
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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

9. OTHER RECEIVABLES (C	ontinued)
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9.	OTHER RECEIVABLES (continued)			
	Movements of provision for doubtful short-term receivables are as follows:  VND			
		Current year	Previous year	
	Beginning balance	- 1,610,000,000	-	
	Add: Provision created during the year  Ending balance	1,610,000,000	-	
	Ending balance			
10.	INVENTORIES			
			VND	
		Ending balance	Beginning balance	
	Properties available for sale	78,845,302,997	-	
	An Gia Skyline Project	65,911,242,761	-	
	An Gia Riverside Project	12,934,060,236	-	
	Merchandise	1,253,568,174	40 045 000 666	
	Completed inventory properties	-	18,215,809,666 <i>17,443,491,276</i>	
	An Gia Star project	-	772,318,390	
	An Gia Garden project		172,010,000	
	TOTAL	80,098,871,171	18,215,809,666	
11.	PREPAID EXPENSES			
11.	PREPAID EXPLINACES			
			VND	
		Ending balance	Beginning balance	
	Shot-term	12,222,120,310	1,622,918,274	
	Rental fee of advertising panels	11,852,529,303	1,359,705,456	
	Others	369,591,007	263,212,818	
	Long-term	13,746,587,089	1,028,242,349	
	Office rental	12,987,678,105	,	
	Tools, supplies	292,577,915	829,131,239	
	Others	466,331,069	199,111,110	
	TOTAL	25,968,707,399	2,651,160,623	

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 12. TANGIBLE FIXED ASSETS

13.

	Means of transportation	Office equipment	VND Total
Cost			
Beginning balance Disposal	13,537,545,455 (2,137,018,182)	830,079,500	14,367,624,955 (2,137,018,182)
Ending balance	11,400,527,273	830,079,500	12,230,606,773
In which: Fully depreciated	.=	556,724,500	556,724,500
Accumulated depreciation			
Beginning balance Depreciation for the year Disposal	(3,932,755,397) (1,558,759,279) 797,729,934	(659,845,618) (73,127,700)	(4,592,601,015) (1,631,886,979) 797,729,934
Ending balance	(4,693,784,742)	(732,973,318)	(5,426,758,060)
Net carrying amount			
Beginning balance	9,604,790,058	170,233,882	9,775,023,940
Ending balance	6,706,742,531	97,106,182	6,803,848,713
In which: Pledged as loans security (Note 22.3)	2,036,774,207		2,036,774,207
INTANGIBLE FIXED ASSETS			
	Computer software	Others	VND Total
Cost			
Beginning and ending balances	713,450,000	170,500,000	883,950,000
In which: Fully amortised	-	170,500,000	170,500,000
Accumulated amortisation			
Beginning balance Amortisation for the year	(370,729,152) (232,733,336)	(151,916,657) (18,583,343)	(522,645,809) (251,316,679)
Ending balance	(603,462,488)	(170,500,000)	(773,962,488)
Net carrying amount			
Beginning balance	342,720,848	18,583,343	361,304,191
Ending balance	109,987,512		109,987,512

	An Gia Real Estate Investment and Development Corporation B09-DN			
	NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)			
	as at 31	December 2018 and for the year then ended		
	14.	INVESTMENT PROPERTIES		
П			An	VND artments for leased
			, , p	arimomo for reaces
		Cost		21,060,590,202
		Reginning balance New purchase during the year Transfer from inventories		28,408,390,359 5,596,745,586
		Ending balance		55,065,726,147
		Accumulated depreciation		
		Beginning balance Depreciation for the year		(53,427,042) (434,634,729)
		Ending balance		(488,061,771)
		Net carrying amount		
		Beginning balance		21,007,163,160
		Ending balance		54,577,664,376
		Additional disclosures:		
		The rental income and operating expenses relating t as follows:	to investment proper	ties were presented
				VND
			Current year	Previous year
		Rental income from investment properties Direct operating expenses of investment properties	660,132,446	59,189,370
		that generated rental income during the year	434,634,729	53,427,042
		The future annual rental receivable under the operat	ing leases is disclose	ed in ( <i>Note 32</i> ).
		The fair value of the investment property had determined as at 31 December 2018. However, bathe market value of these properties, management by	sed on the current	occupancy rate and
		are higher than their carrying values at the balance s	sheet date.	
	15.	CONSTRUCTION IN PROGRESS		
		Balance represented cost to upgrade the building lo Street, Ward 2, District 3, Ho Chi Minh City, Vietnam	ocated at No. 458 No n.	uyen Thi Minh Khai
	16.	LONG-TERM INVESTMENTS		
				VND
			Ending balance	Beginning balance
		Investments in subsidiaries (Note 16.1) Investments in an associate (Note 16.2)	748,500,000 750,750,000 129,248,500,000	2,248,200,000 12,122,036,770
		Investments in other entity (*)  TOTAL	130,747,750,000	14,370,236,770
		TOTAL	, , , , , , , , , , , , , , , , , , , ,	

### An Gia Real Estate Investment and Development Corporation **B09-DN** NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)

as at 31 December 2018 and for the year then ended

### 16. LONG-TERM INVESTMENTS (continued)

(\*) Investments in other entity represents the investments in 12,924,850 redeemable preference shares of AGI & ACT Consultant Joint Stock Company ("AGI & ACT").

AGI & ACT is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the BRC No. 0314770698 issued by the DPI of Ho Chi Minh City on 4 December 2017, as amended with contributed charter capital of VND 130,748,500,000. The total number of shares is 13,074,850 shares, in which the number of ordinary shares and redeemable preference shares are 150,000 and 12,924,850 respectively, with par value of VND 10,000/share. The terms and conditions relevant to the redeemable preference shares are as follows:

- For any dividend period where AGI & ACT declares and pays dividends to its ordinary shareholders, the redeemable preference shareholders shall also be entitled to receive and AGI & ACT shall pay thereon dividends payable annually as calculated from time to time ("floating dividend"). The floating dividend payable on each redeemable preference share, if declared, shall be equal to the declared dividend applicable for the relevant dividend period for each ordinary share;
- In the case of liquidation or dissolution of AGI & ACT or any distribution of assets of AGI & ACT for the purpose of winding up its affairs, each redeemable preference shareholder shall be entitled to the highest priority to receive the sum of the par value for such redeemable preference share, together with all dividends declared and unpaid to the date of distribution, before any amounts shall be paid or any assets of AGI & ACT shall be distributed to the holders of any outstanding shares of AGI & ACT other than the redeemable preference shares, subject to any distributions which are ranked in the higher priority by law. The redeemable preference shareholders shall not be entitled to share in any further distribution of the property or assets of AGI & ACT;
- At any time, subject to compliance with the Laws and provided that all the bank loans of AGI & ACT has been repaid or prepaid in full, each redeemable preference shareholder will have the right at its option, to require AGI & ACT to redeem all or part of its redeemable preference shares on the put redeemable date at the redemption price.
- AGI & ACT upon giving notice as hereinafter provided, may redeem all, or from time to time any part, of the outstanding redeemable preference shares, at the option of AGI & ACT, without the consent of the redeemable preference shareholders, to be stipulated an amount in cash for each such redeemable preference share to be redeemed at the redemption price.
- So long as any of the redeemable preference shares are outstanding, AGI & ACT shall not at any time, without the approval of the redeemable preference shareholders holding at least 80% of the outstanding redeemable preference shares (i) declare, pay or set apart for the payment any dividend on its ordinary shares; (ii) redeem or purchase any ordinary shares; or (iii) redeem or purchase less than all of the redeemable preference shares at any time;
- The redeemable preference shareholders are not entitled to vote at the Annual General Meeting of AGI & ACT;
- A redeemable preference shareholder shall be entitled to transfer any or all its redeemable preference shares to any third party; and
- Redemption price means the aggregate par value of the redeemable preference shares subject to a redemption.

AGI & ACT's head office is located at No. 30 Nguyen Thi Dieu Street, Ward 6, District 3, Ho Chi Minh City, Vietnam. The registered principal activity of this Company is to consult management service.

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# An Gia Real Estate Investment and Development Corporation

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

## 16. LONG-TERM INVESTMENTS (continued)

## 16.1 Investments in subsidiaries

Detail of investments in subsidiaries are as follows:

Name	Business activities	Status	Ending	Ending balance	Beginni	Beginning balance
			% Ownership	Cost of Investment Ownership	% Ownership	Cost of Investment
			(%)	(ANV)	(%)	(NND)
CRE & AGI Consultant Joint Stock Company ("CRE & AGI") ( $\vec{l}$ )	Consult operation and finance management	Operating	49.90	748,500,000	49.90	748,500,000
AGI & ACT Consultant Joint Stock Company ("AGI & ACT") (ii)	Consult operation and finance management	Operating	ı	ı	99.90	1,499,700,000
Kien Van Consultant Joint Stock Company (iii)	Consult operation and finance management	Pre-operating	86.66	1	99.98	1
An Gia Group Real Estate Joint Stock Company (formerly Chan Phong Consultant Joint Stock Company) (iii)	Consult operation and finance management	Pre-operating	86.66	1	86.66	1
Gia An Consultant Joint Stock Company (iii)	Consult operation and finance management	Pre-operating	86.66	1		1
Hoang An Consultant Joint Stock Company (iii)	Consult operation and finance management	Pre-operating	86.66	1	'	1
TOTAL			'	748,500,000	•	2,248,200,000

The Company has been authorised by Mr Nguyen Ba Sang in relation to authorisation for the Company 0.1% voting right in CRE & AGI's equity in accordance with the Power of Attorney dated 15 July 2015. As a result, in accordance with the Company charter of CRE & AGI, the Company holds 50% voting rights in CRE & AGI and became the parent company of CRE & AGI. 0

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On 15 October 2018, the Company completely transferred all ordinary shares of AGI & ACT to an individual investor at total consideration of VND 1,499,700,000. (i)

As at the balance sheet date, the Company has not contributed capital to these subsidiaries (Note 32). (111)

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### **LONG-TERM INVESTMENTS** (continued) 16.

### Investments in an associate 16.2

Detail of investments in an associate are as follows:

balance	Cost of Investment	(DNA)	750,000,000	35 11,372,036,770	12,122,036,770
Beginning balance	% Ownership	(%)	50.1	35 1	-
Ending balance	Cost of Investment	(DNV)	750,750,000		750,750,000
Ending	% Ownership	(%)	50.1	,	
Status	ΙÓ		Operating	Dissolution	
Business activities			Consult operation and finance management	Real estate consult operation and management	
Name			AGI & HSR Consultant Joint Stock Company ("AGI & HSR") (*)	Pakland Corporation ("Phuc An Khoi")	TOTAL

In accordance with the Company charter of AGI & HSR, Hoosiers - VN1 Limited ("Hoosiers") has majority voting rights in the Board of Directors of AGI & HSR is not subsidiary of the Company. \*

As at 31 December 2018, 22,500 shares, equivalent to 30% equity interest of AGI & HSR owned by the Company were pledged as collateral for the short-term and long-term loans with Hoosiers - VN1 Limited (Notes 22.1 and 22.2).

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 17. SHORT-TERM TRADE PAYABLES

		VND
	Ending balance	Beginning balance
Trade payables to related parties (Note 31)	148,034,940,634	22,298,377,683
Trade payables to suppliers  Ricons Construction Investment	113,748,351,282	116,258,475,642
Joint Stock Company	111,549,537,641	111,549,537,641
Others	2,198,813,641	4,708,938,001
TOTAL	261,783,291,916	138,556,853,325

### 18. SHORT-TERM ADVANCES FROM CUSTOMERS

TOTAL	133,551,668,672	3,011,004,812
Covestcons Company Limited (*) Individual customers purchasing apartments	130,000,000,000 3,551,668,672	3,011,004,812
	Ending balance	Beginning balance
		VND

(\*) This amount represents the advance for purchasing apartments of An Gia Skyline and An Gia Riverside in accordance to Contract of transfer agreement dated 29 September 2018.

### 19. STATUTORY OBLIGATION

	Beginning balance	Increase in year	Decrease in year	VND Ending balance
Corporate income tax	3,204,569,093	7,023,309,230	(4,035,820,102)	6,192,058,221
Personal income tax Value-added	2,062,678,452	6,968,470,029	(8,663,809,218)	367,339,263
tax	183,308,798	-	(183,308,798)	-
Others	314,856,774	492,081,347	(806,938,121)	
TOTAL	5,765,413,117	14,483,860,606	(13,689,876,239)	6,559,397,484

### 20. SHORT-TERM ACCRUED EXPENSES

		VND
	Ending balance	Beginning balance
Land use rights expenses	32,200,746,522	28,276,397,448
Payables to brokers and consultants	14,199,831,441	29,774,202,922
Bonus to employees	8,000,000,000	4,844,486,000
Interest expenses	7,100,809,637	-
Late payment expenses	3,972,138,800	3,972,138,800
Payables to constructors	-	17,351,524,963
Others	2,180,425,916	1,329,206,976
TOTAL	67,653,952,316	85,547,957,109
In which:		
Due to other parties	53,535,433,711	70,009,629,690
Due to related parties (Note 31)	14,118,518,605	15,538,327,419

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 21.

22.

OTHER SHORT-TERM PAYABLES		
		VND
	Ending balance	Beginning balance
Advance received for selling trading bonds Maintenance fees received Deposits received in relation to rendering of	35,000,000,000 11,579,028,235	8,570,360,979
commission service Return due to termination of contracts Borrowing	4,061,774,451 951,983,225	26,492,779,983 2,960,437,455 12,511,991,760
Others	821,960,501	1,521,146,781
TOTAL	52,414,746,412	52,056,716,958
In which: Due to other parties Due to related parties (Note 31)	46,037,737,157 6,377,009,255	12,697,959,347 39,358,757,611
LOANS		
		VND
	Ending balance	Beginning balance
Short-term Short-term loans from related parties (Note 22.1) Current portion of loans from banks (Note 22.3) Current portion of loan from a related party Short-term loan from banks Short-term loan from an individual	<b>255,375,757,397</b> 254,536,957,397 838,800,000 - -	173,918,800,000 57,000,000,000 958,800,000 90,960,000,000 15,000,000,000 10,000,000,000
Long-term Long-term loan from a related party (Note 22.2) Long-term loans from banks (Note 22.3)	<b>107,143,400,000</b> 106,904,000,000 239,400,000	<b>144,700,200,000</b> 143,262,000,000 1,438,200,000
TOTAL	362,519,157,397	318,619,000,000
Movement of loans are as follows:		
		VND
	Current year	Previous year
Beginning balance Drawdown of borrowings Repayment of borrowings Transfer to share capital Foreign exchange differences Loss on exchange rate due to convertible loan	318,619,000,000 667,526,957,397 (536,966,800,000) (93,420,000,000) 4,300,000,000 2,460,000,000	148,201,800,000 212,624,558,596 (42,255,358,596) - 48,000,000
Ending balance	362,519,157,397	318,619,000,000

22.	LOANS (continued)							
22.1	Short-term loans from related parties							
	Details of the short-term loans from related parties, are as follows:							
	Vendor	Ending	balance	Principal	Interest			
		VND	Original currency – US Dollar ("USD")	repayment term	%/p.a.			
	Hoosiers - VN1 Lin	nited (i)						
	Loan 1	185,920,000,000	8,000,000	2 June 2019	5			
	An Gia Phu Thinh	Joint Stock Company	("Phu Thinh")					
	Unsecured loan 1	68,616,957,397	-	31 January 2019	6			
	TOTAL	254,536,957,397	8,000,000					
	(i) This loan is   AGI & HSR - A	pledged by 22,500 sl Associate.	hares, is equivalent	to 30% charter	capital of			
22.2	Long-term loans fr	rom a related party						
	Details of the long-to	erm loans from a relate	ed party, are as follow	/s:				
	Vendor	Ending	balance	Principal				
		VND	Original currency – US Dollar ("USD")	repayment term	%/p.a.			
	Hoosiers - VN1 Lin	nited (i)						
	Loan 1	106,904,000,000	4,600,000	5 June 2022	5			
	(i) This loan is AGI & HSR - A	pledged by 22,500 s Associate.	hares, is equivalen	t to 30% charter	capital of			

	An G	ia Real Estate Ir	nvestment an	d Development Co	rporatior	B09-DN
		TO THE SEPARATE December 2018 and		rements (continued)		
П	as at 5	December 2010 and	for the year theme	Silded		
	22.	LOANS (continued)				
	22.3	Long-term loans fro	m banks			
П		Details of long-term leas follows:	oans from banks to	o finance for purchasing m	eans of trar	nsportation, are
		Bonk	Ending halance	Principal repayment term	Interest rate	Description of collaterals
		Bank	Ending balance VND	тераутет сетт	7а.е % р.а.	or conatorals
				. I. for the decades and Trade		
	,	Loan 1	718,200,000	nk for Industry and Trade From 27 January 2019	10.5	Means of
		Loan	7 10,200,000	to 27 June 2020	10.0	transportation
		United Overseas Ba	ınk			
		Loan 1	360,000,000	From 25 January 2019 to 25 May 2020	10	Means of transportation
		TOTAL	1,078,200,000			
		In which: Current portion of				
		long-term loans Long-term loans	838,800,000 239,400,000			
	23.	LONG-TERM PROV				
		handed over as at t	the balance sheet	for apartments warrranty date ranging from 1% to	o 2% of co	nstruction cost,
		based on different fe	atures of projects	and the management's act	tuai experier	ice.

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# An Gia Real Estate Investment and Development Corporation

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

## 24. OWNERS' EQUITY

## 24.1 Increase and decrease in owners' equity

	Share capital	Share premium	Undistributed earnings	VND Total
Previous year Beginning balance Issuance of shares Net profit for the vear	100,000,000,000 5,263,160,000	40,236,858,200	33,449,426,812	133,449,426,812 45,500,018,200 9,165,629,665
Ending balance	105,263,160,000	40,236,858,200	42,615,056,477	188,115,074,677
Current year Beginning balance Issuance of shares for the convertible loan (i)	105,263,160,000	40,236,858,200	42,615,056,477	188,115,074,677 93,420,000,000
Issuance of shares from share premium (ii) Issuance of dividend shares (ii) Issuance of shares (iii) Net profit for the year	35,921,050,000 42,500,000,000 240,000,000,000	(35,921,050,000)	- (42,500,000,000) - 254,867,616,687	240,000,000,000 254,867,616,687
Ending balance	450,000,000,000	71,420,018,200	254,982,673,164	776,402,691,364

On 6 September 2018, the Company issued additional 2,631,579 ordinary shares at the price of VND 35,500/share to Creed Investment VN-1 Limited ("Creed"). The transaction was approved under the Notice of transferring of loan to capital from Creed dated 9 August 2018 and Shareholders' Meeting minute No. 10/2018/BBH-AG-PL dated 27 August 2018. (3)

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On 11 September 2018, the DPI of Ho Chi Minh City issued the 6th Amended BRC approving the increase of share capital. Accordingly, the Company's share capital has been increased from VND 105,236,160,000 to VND 131,578,950,000 as at that date.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### OWNERS' EQUITY (continued) 24.

## Increase and decrease in owners' equity (continued) 24.1

- On 26 October 2018, the DPI of Ho Chi Minh City issued the 7<sup>th</sup> Amended BRC approving the increase of share capital. Accordingly, the Company's share capital has been increased from VND 131,578,950,000 to VND 210,000,000 as at that date. On 18 October 2018, the Company issued additional 3,592,105 ordinary shares from share premium and 4,250,000 ordinary shares at par value to pay dividend 2017 and advance dividend 2018 in accordance with the Shareholders' Meeting minute No. 13/2018/BBH-AG-PL dated 18 October 2018. (ii)
- On 20 December 2018, the Company issued additional 24,000,000 ordinary shares at par value to the Company's existing shareholders in accordance with the Shareholders' Meeting minute No. 14/2018/BBH-AG-PL dated 20 December 2018. (111)

On 28 December 2018, the DPI of Ho Chi Minh City issued the 8<sup>th</sup> Amended BRC approving the increase of share capital. Accordingly, the Company's share capital has been increased from VND 210,000,000,000 to VND 450,000,000,000 as at that date.

### Contributed charter capital 24.2

Beginning balance	Number of Shares VND	0,000 57.76 7,600,000 76,000,000,000 72.2 0.000 20.0 -		0,000 7.6 1,000,000 10,000,000,000	0,000 4.0 526,316 5,263,160,000 5.0	0,000 1.52 200,000 2,000,000,000	0,000 2,000,000,000 2,000,000	0,000 100 10,526,316 105,263,160,000
Ending balance	Number of shares	25,992,000 259,920,000,000 9,000,000 90,000,000,000		3,420,000 34,200,000,000	1,800,000 18,000,000,000	684,000 6,840,000,000	684,000	45,000,000 450,000,000,000
		Mr Nguyen Ba Sang Creed Investment VN-1 Limited	Mr Nguyen Trung Tin	Ms Nguyen Quynh Giang	Hoosier VN-1 Limited	Ms Ho Thi Nguyet Anh	Ms Nguyen Huong Giang	TOTAL

Par value of share: 10,000 VND/share.

An G	Gia Real Estate Investment and Deve	elopment Corpora	tion B09-DN
	S TO THE SEPARATE FINANCIAL STATEMENTS 1 December 2018 and for the year then ended	S (continued)	
24.	OWNERS' EQUITY (continued)		
24.3	Capital transactions with owners		
			VND
		Current year	Previous year
	Contributed capital		
	Beginning balance	105,263,160,000	100,000,000,000
	Convertible loan	26,315,790,000	-
	Dividends shares	42,500,000,000	-
	Transfer from share premium	35,921,050,000	-
	New issuance	240,000,000,000	5,263,160,000
	Ending balance	450,000,000,000	105,263,160,000
	Dividends declared during the year Dividends on ordinary shares Dividends declared on ordinary shares	42,500,000,000	-

### 24.4 Shares

	Quantity	
	Ending balance	Beginning balance
Authorised shares	450,000,000	105,263,160
Issued shares Issued and paid-up shares Ordinary shares	450,000,000	105,263,160
Shares in circulation Ordinary shares	450,000,000	105,263,160

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 25.

25.2

26.

**TOTAL** 

### 25.1

REVENUES		
Net revenue from sale of goods and rendering of	of services	
		VND
	Current year	Previous year
Gross revenue	173,014,107,151	586,990,010,731
In which: Rendering of brokerage service Revenue from sale of apartments Rendering of consulting service Sale of others	108,329,091,331 34,390,938,142 22,533,619,127 7,760,458,551	112,807,178,508 431,657,498,420 35,006,563,652 7,518,770,151
Deduction	(1,173,653,331)	-
NET REVENUE	171,840,453,820	586,990,010,731
In which: Sales to others Sales to related parties (Note 31)	39,871,733,312 131,968,720,508	439,176,268,571 147,813,742,160
Finance income		
		VND
	Current year	Previous year
Dividends (Note 31) Interest income Others	251,335,518,230 31,440,242,842 344,980,864	25,357,849,343 
TOTAL	283,120,741,936	25,357,849,343
COST OF GOODS SOLD AND SERVICES REND	ERED	
		VND
	Current year	Previous year
Cost of brokerage service rendered Cost of apartments sold Cost of consulting service rendered Cost of others	82,203,463,763 37,274,094,388 21,833,101,449 4,222,779,920	102,488,242,649 386,735,278,091 33,787,718,716 8,492,450,774

531,503,690,230

145,533,439,520

An Gia Real Esta	e Investment and	Development	Corporation
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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 27. FINANCE EXPENSES

TOTAL	27,256,858,773	10,253,408,202
Interest expense Foreign exchange difference losses Others	20,446,021,581 6,810,823,106 14,086	10,198,623,467 47,927,354 6,857,381
	Current year	VND Previous year

### 28. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

		VND
	Current year	Previous year
Selling expenses	2,136,202,195	24,615,024,133
Marketing and sample house expenses	2,136,202,195	24,615,024,133
General and administrative expenses	62,208,586,065	29,074,345,577
Labor cost	32,018,291,420	16,949,464,451
External services expenses	25,011,837,733	9,294,798,820
Depreciation and amortisation expenses	1,883,203,658	956,494,894
Provision for doubtful receivables	1,610,000,000	-
Tools and supplies	764,600,371	540,734,082
Others	920,652,883	1,332,853,330
TOTAL	64,344,788,260	53,689,369,710
	-	

### 29. OTHER INCOME AND EXPENSES

		VND
	Current year	Previous year
Other income	45,895,413,055	2,118,967,460
Penalty from disposal contract (*)	45,890,000,000	1,844,005,782
Others	5,413,055	274,961,678
Other expenses	1,830,596,341	6,650,160,634
Loss from disposal of fixed assets	1,157,470,066	
Penalty paid	323,484,882	3,972,138,800
Written-off receivables	•	1,976,310,249
Others	349,641,393	701,711,585
NET OTHER PROFIT (LOSS)	44,064,816,714	(4,531,193,174)
		-

<sup>(\*)</sup> This amount mainly represents income of penalty charged to Taekwang Vina Industrial Joint Stock Company amounting to VND 45,690,000,000 due to the cancelation contract and their obligation was not met as commitment. As at the balance sheet date, the Company fully collected this amount.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 30. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") rate applicable to the Company is 20% of taxable income.

The tax returns filed by the Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the seperate financial statements could be changed at a later date upon final determination by the tax authorities.

### 30.1 CIT expenses

TOTAL	7,023,309,230	3,204,569,093
Adjustment for under accrual of tax from prior years	831,251,009	171,901,184
Current tax expense	6,192,058,221	3,032,667,909
	Current year	VND Previous year

Reconciliation between CIT expense and the accounting profit multiplied by CIT rate is presented below:

		VND
	Current year	Previous year
Accounting profit before tax	261,890,925,917	12,370,198,758
At CIT rate applicable to the Company	52,378,185,183	2,474,039,752
Adjustments:  Non-deductible expenses  Adjustments for under accrual from prior years  Dividends received	4,080,976,684 831,251,009 (50,267,103,646)	558,628,157 171,901,184
CIT expense	7,023,309,230	3,204,569,093

### 30.2 Current tax

The current tax payable is based on taxable income for the current year. The taxable income of the Company for the year differs from the profit as reported in the separate income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted by the balance sheet date.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 31. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties during the year were as follows:

Significant transact	iono with rolato	a parties asiming are y		
				VND
Related parties	Relationship	Transactions	Current year	Previous year
An Gia Phu Thuan Real Estate Investment	Subsidiary	Loan repayment Loan Purchase of	333,790,000,000 321,790,000,000	18,100,000,000
Company Limited ("Phu Thuan")		investment properties Interest expenses Revenue from	116,039,498,701 3,951,568,292	18,228,922,573 204,616,666
		brokerage service Rental income Interest income	1,239,660,639 87,272,728 267,124	5,457,825,876 - 8,523,246,953
CRE & AGI	Subsidiary	Dividends received Lending received Loan Loan repayment Interest expenses Interest income	251,335,518,230 61,205,000,000 20,000,000,000 20,000,000,000 328,767 2,139,647,575	- - - - 3,343,320,524
Hoosiers	Shareholder	Loan Interest expenses Capital contribution	183,920,000,000 9,975,148,912 9,600,000,000	104,604,000,000 3,034,074,276 45,500,018,200
AGI & ACT	Related party	Deposit Transfer loan to redeemable preference shares Lending Lending received Capital contribution	130,000,000,000 129,248,500,000 65,932,500,000 39,663,100,000	102,979,100,000
Phu Thinh	Associate	Loan Revenue from brokerage and consulting services Interest expenses Deposits received Lending	130,216,957,397 129,623,049,773 2,499,882,514	146,284,450,071 - 65,000,000,000 7,400,000,000
Creed	Major shareholder	Convert loan to capital contribution Capital contribution Loan repayment Interest expenses	93,420,000,000 48,000,000,000 38,709,000,000 3,744,473,222	- - - 6,470,957,488
Nam Hung	Related party	Brokerage fee Lending Lending received Interest income	41,800,243,869 1,000,000,000 1,000,000,000 392,158,904	1,000,000,000 1,000,000,000 - -
AGI & HSR	Associate	Interest income Lending		4,291,188,548 174,250,000,000

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### TRANSACTIONS WITH RELATED PARTIES (continued) 31.

Significant transactions with related parties during the year were as follows: (continued)

	Significant transactions with related parties during the year were as follows: (continued)				
					VND
	Related parties	Relationship	Transactions	Current year	Previous year
	Mr Nguyen Ba Sang	Chairman of Board of Directors ("BOD")	Capital contribution Lending Lending Interest income	138,624,000,000 26,305,641,058 6,016,671,106 921,040,845	3,715,454,148 5,543,057,873
	Mr Nguyen Trung Tin	Member of BOD	Lending Capital contribution	36,695,080,000 18,240,000,000	7,909,975,000
	Ms Nguyen Quynh Giang	Member of BOD	Capital contribution Revenue from sales of apartment Lending Lending received Consulting service	18,240,000,000 1,013,206,168 1,000,000,000 690,422,000	- 1,000,000,000 - 6,931,064,267
	Ms Ho Thi Nguyet Anh	Shareholder	Capital contribution	3,648,000,000	-
	Phu Hung Investment and Development Corporation ("Phu Hung")	Subsidiary	Sales return Brokerage fee Purchase of fixed assets	-	6,898,736,597 2,970,202,810 2,818,181,818
("Pnu Hung")  Amounts due to and due from related parties as at the balance sheet date were as follows:				were as follows:	
	Related parties	Relationship			VND Beginning balance
	Short-term trade re Phu Thinh	e <b>ceivables</b> Associate	services	8,967,881,873	3,719,487,402
	Phu Thuan	Subsidiary	Rendering of services	-	693,871,170
				8,967,881,873	4,413,358,572
	Ob a set 4 a sesser 1 a a se sea	ooiyahlaa			
	Short-term loan re	Related party	, Lending	1,000,000,000	1,000,000,000
	Nam Hung	Related party		-	102,979,100,000
	AGI & ACT CRE & AGI	Subsidiary		-	61,205,000,000
	CRE & AGI	Jubaldiary	201141119	1,000,000,000	165,184,100,000
	Long-term loan re	ceivables			
	AGI & HSR	Associate	e Lending	174,250,000,000	174,250,000,000
	Mr Nguyen Ba San	g Chairmar	n Lending	11,559,728,979	5,543,057,873
	Nam Hung	Related party		3,896,000,000	3,896,000,000
	Thinh Vuong	Related party		136,500,000	
		1		189,842,228,979	183,689,057,873

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 31. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties as at the balance sheet date were as follows: (continued)

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(continued)				
				VND
Related parties	Relationship	Transactions	Ending balance	Beginning balance
Other short-term	n receivables			
AGI & ACT	Related party	Deposits	130,000,000,000	10,000,000
	01	Lending	10,000,000 16,954,969,283	10,000,000
Mr Nguyen	Chairman	Lending Advance	73,800,870	1,520,615,171
Ba Sang	Manahar	Lending	2,000,000,000	-
Mr Nguyen	Member of BOD	Advance	151,500,002	-
Trung Tin	Member	Lending	2,000,000,000	-
Ms Nguyen	of BOD	Lending	2,000,000,000	
Huong Giang	Related party	Lending	1,092,360,000	1,092,360,000
Ms Nguyen Mai Giang	Melated party	Lonanig	.,,	
Ms Nguyen	Member	Lending	1,000,000,000	-
Quynh Giang	of BOD	•		
Nam Hung	Related party	Interest income	779,200,000	389,600,000
CRE & AGI	Subsidiary	Interest income	-	5,981,390,713
	•	Lending	-	400,000,000
AGI & HSR	Associate	Interest income	-	4,291,188,548
Phu Hung	Subsidiary	Payment on behalf		18,378,000
			154,061,830,155	13,703,532,432
Other long-tern	n receivables			
Mr Nguyen	Chairman	Lending	60,000,000,000	71,000,000,000
Ba Sang		-		
AGI & HSR	Associate	Interest income	13,349,279,084	
Ms Ho Thi	Member	Lending	2,000,000,000	2,000,000,000
Nguyet Anh	of BOD		4 700 000 000	0.700.000.000
Ms Nguyen	Member	Lending	1,700,000,000	2,700,000,000
<b>Huong Giang</b>				5,904,184,225
				5,304,104,225
Trung Tin				
			77,049,279,084	81,604,184,225
01-11-1	de mousebles			
Short-term trac		Durchasa of		
Phu Thuan	Subsidiary	Purchase of apartments	146,880,917,563	3 19,931,476,675
Nam Hung	Related party	Brokerage service	1,154,023,07	2,366,961,006
			148,034,940,634	4 22,298,377,683
Short-term acc	crued expenses		7 0 4 7 7 0 0 0 0	0 007 002 150
Nam Hung	Related party	Brokerage service	7,017,708,96	
Hoosiers	Shareholder	Interest expenses Interest expenses	4,660,734,24° 2,440,075,39	
	Ms Nguyen Member of		2,440,070,39	-
				- 6,931,064,267
Quynh Giang	BOD	service	14,118,518,60	
			17,110,010,00	

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended

### 31. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties as at the balance sheet date were as follows: (continued)

(continued)		,		
				VND
Related parties	Relationship	Transactions	Ending balance	Beginning balance
Other short-term	n payables			
Phu Thinh	Associate	Deposits received Receipt	3,414,347,911	26,492,779,983
		on behalf	-	353,985,868
Phu Thuan	Subsidiary	Receipt on behalf	2,962,661,344	-
Phuc An Khoi	Associate	Borrowing	-	11,283,911,170
Ms Nguyen Mai Giang	Related party	Borrowing	-	1,228,080,590
-,			6,377,009,255	39,358,757,611
Short-term loan	s			
Hoosiers	Shareholder	Loans	185,920,000,000	.=
Phu Thinh	Associate	Loans	68,616,957,397	45,000,000,000
THE THINK	Major		, , , , , , , , , , , , , , , , , , , ,	
Creed	shareholder	Current portion	=	90,960,000,000
Phu Thuan	Subsidiary	Loans		12,000,000,000
			254,536,957,397	147,960,000,000
Long-term loans	s			
Hoosiers	Shareholder	Loans	106,904,000,000	104,604,000,000
Creed	Major shareholder	Loans		38,658,000,000
			106,904,000,000	143,262,000,000
Transactions with other related parties				
Remuneration to members of the Board of Directors and Management:				
				VND

nd Management:	
	VND
Current year	Previous year
11,986,628,830	14,961,699,819
	Current year

## An Gia Real Estate Investment and Development Corporation NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2018 and for the year then ended 32. COMMITMENTS

### Operating lease commitment (lessee)

The Company leases office under operating lease arrangements. The minimum lease commitment as at the balance sheet date under the operating lease agreements are as follows:

	Ending balance	Beginning balance
Less than 1 year From 1 - 5 years More than 5 years	- - -	8,153,632,632 35,363,589,408 282,621,739,026
TOTAL		326,138,961,066

### Operating lease commitment (lessor)

The Company lets out apartments under operating lease arrangement. The future minimum rental receivables as at the balance sheet dates under the operating lease agreements are as follows:

	Ending balance	Beginning balance
Less than 1 year From 1 - 5 years More than 5 years	1,749,440,779 10,317,038,969 11,066,884,612	260,433,000 878,961,375
TOTAL	23,133,364,360	1,139,394,375

### Capital commitments

As at 31 December 2018, the Company had a commitment of VND 5,998,800,000 principally relating to capital contribution of subsidiaries.

### 33. EVENT AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the separate financial statements of the Company.

Nguyen Thi Thuy Trang Preparer

Pham Thi Tra My

C. Chief Accountant

Nguyen Ba Sang General Director

CÔNG TY CỔ PHẨN ĐẦU TƯ VÀ PHÁT TRIỂN BẤT ĐỘNG SẢN ÂN GIÁ T. P. HỘ CHÍ

15 March 2019

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**VND** 

VND

