Interim separate financial statements

For the six-month period ended 30 June 2020



Interim separate financial statements

For the six-month period ended 30 June 2020



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### GENERAL INFORMATION

### THE COMPANY

An Gia Real Estate Investment and Development Corporation ("the Company") is a shareholding incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate ("BRC") No. 0311500196 issued by the Department of Planning and Investment ("DPI") of Ho Chi Minh City on 18 January 2012 and the 12th amended BRC dated 26 September 2019.

The Company's shares were listed on the Ho Chi Minh Stock Exchange ("HOSE") with the ticker symbol of AGG in accordance with the License No. 554/QD-SGDCK issued by HOSE on 17 December 2019.

The registered principal activities of the Company are real estate trading; real estate brokerage; real estate management; real estate exchange; management consulting; advertising; marketing research and public opinion polling; organization of conventions and trading shows; construction of buildings; construction of other civil projects; construction of railways and roads; construction of utility projects; demolition and site preparation.

The Company's head office is located at No. 30 Nguyen Thi Dieu Street, Ward 6, District 3, Ho Chi Minh City, Vietnam.

### **BOARD OF DIRECTORS**

Members of the Board of Directors during the period and at the date of this report are:

Mr Nguyen Ba Sang

Chairman Vice Chairma

Mr Nguyen Trung Tin

Vice Chairman

Mr Masakazu Yamaguchi

Member

Mr Do Le Hung

Member

Mr Vu Quang Thinh

Member

### MANAGEMENT

Members of the management during the period and at the date of this report are:

Mr Nguyen Ba Sang

General Director

resigned on 1 August 2020

Mr Nguyen Trung Tin

Deputy General Director

### LEGAL REPRESENTATIVE

The legal representative of the Company during the period and at the date of this report is Mr Nguyen Ba Sang.

### **AUDITORS**

The auditor of the Company is Ernst & Young Vietnam Limited.

REPORT OF THE MANAGEMENT AND APPROVAL OF THE BOARD OF DIRECTORS

The Board of Directors of An Gia Real Estate Investment and Development Corporation ("the Company") presents this report relating to the interim separate financial statements of the Company for the six-month period ended 30 June 2020.

### MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE INTERIM SEPARATE FINANCIAL STATEMENTS

Management is responsible for the interim separate financial statements of each financial period which give a true and fair view of the interim separate financial position of the Company and of the interim separate results of its operations and its interim separate cash flows for the period. In preparing those interim separate financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim separate financial statements; and
- prepare the interim separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the interim separate financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying interim separate financial statements.

### APPROVAL OF THE INTERIM SEPARATE FINANCIAL STATEMENTS

We hereby approve the accompanying interim separate financial statements which give a true and fair view of the interim separate financial position of the Company as at 30 June 2020 and of the interim separate results of its operations and its interim separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the interim separate financial statements.

The Company has subsidiaries as disclosed in the interim separate financial statements. The Company prepared these interim separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular No. 155/2015/TT-BTC on disclosure of information on the securities market. Concurrently, the Company has also prepared the interim consolidated financial statements of the Company and its subsidiaries ("the Group") for the six-month period ended 30 June 2020 ("interim consolidated financial statements") dated 14 August 2020.

Users of the interim separate financial statements should read them together with the said interim consolidated financial statements in order to obtain full information on the interim consolidated financial position, interim consolidated results of operations and interim consolidated cash flows of the Group.

For and on behalf of Board of Directors:

ĐẦU TƯ VỊ PHẬT TRIỂN

BẬT ĐỘNG VĂN

Nguyen Ba Sang Chairman

AN GI

Ho Chi Minh City, Vietnam

14 August 2020



Ernst & Young Vietnam Limited 20th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: +84 28 3824 5252 Fax: +84 28 3824 5250 ey.com

Reference: 61314331/22013023-LR

### REPORT ON REVIEW OF INTERIM SEPARATE FINANCIAL STATEMENTS

### To: The Shareholders of An Gia Real Estate Investment and Development Corporation

We have reviewed the accompanying interim separate financial statements of An Gia Real Estate Investment and Development Corporation ("the Company") as prepared on 14 August 2020 and set out on pages 5 to 38, which comprise the interim separate balance sheet as at 30 June 2020, the interim separate income statement and the interim separate cash flow statement for the six-month period then ended and the notes thereto.

### Management's responsibility

The Company's management is responsible for the preparation and fair presentation of the interim separate financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the interim separate financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the interim separate financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express a conclusion on the interim separate financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements No. 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

A review of interim separate financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim separate financial statements do not give a true and fair view, in all material respects, of the interim separate financial position of the Company as at 30 June 2020, and of the interim separate results of its operations and its interim separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the interim separate financial statements.

Ernst & Young Vietnam Limited

ERNST & YOUNG

Pham Thi Cam Tu
Deputy General Director
Audit Practicing Registration Certificate
No. 2266-2018-004-1

Ho Chi Minh City, Vietnam

14 August 2020

INTERIM SEPARATE BALANCE SHEET as at 30 June 2020

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|----|---|---|---|---|--|
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| Code       | AS.      | SETS   | Notes | 30 June 2020      | 31 December 2019  |
|------------|----------|--|-------|-------------------|-------------------|
| 100        | A.       | CURRENT ASSETS   |       | 1,038,853,855,673 | 1,096,164,366,716 |
| 110        | I.       | Cash and cash equivalents  | 4     | 197,869,976,951   | 27,737,261,484    |
| 111        |          | 1. Cash  | 20.5  | 17,569,976,951    | 27,737,261,484    |
| 112        |          | Cash equivalents   |       | 180,300,000,000   | =                 |
| 120        | 11.      | Short-term investments   |       | 95,488,410,294    | 138,617,539,043   |
| 123        | (388)    | Held-to-maturity investments   | 5.1   | 95,488,410,294    | 138,617,539,043   |
| 130        | III.     | Current accounts receivable  |       | 721,172,548,196   | 903,735,281,472   |
| 131<br>132 |          | Short-term trade receivables     Short-term advances to                            | 6     | 34,737,269,018    | 116,976,048,338   |
| 132        |          | suppliers  | 7     | 32,673,713,420    | 16,421,254,634    |
| 135        |          | 3. Short-term loan receivables   | 8     | 362,757,280,563   | 520,669,032,877   |
| 136        |          | 4. Other short-term receivables  | 9     | 293,304,285,195   | 251,278,945,623   |
| 137        |          | <ol><li>Provision for doubtful<br/>short-term receivables</li></ol>                | 9     | (2,300,000,000)   | (1,610,000,000)   |
| 140        | IV.      | Inventory  | 10    | 13,830,790,839    | 12,239,667,592    |
| 141        |          | 1. Inventories   |       | 13,830,790,839    | 12,239,667,592    |
| 150        | V.       | Other current assets   | l     | 10,492,129,393    | 13,834,617,125    |
| 151        | 5.67     | <ol> <li>Short-term prepaid expenses</li> </ol>                                    | 11    | 6,909,665,921     | 13,834,617,125    |
| 153        |          | <ol><li>Tax and other receivables<br/>from the State</li></ol>                     |       | 3,582,463,472     |                   |
| 200        | В.       | NON-CURRENT ASSETS   |       | 899,536,547,764   | 808,390,059,260   |
| 210        | 1.       | Long-term receivables  |       | 238,485,018,705   | 199,573,751,181   |
| 215        | 1500     | <ol> <li>Long-term loan receivables</li> </ol>                                     | 8     | 174,250,000,000   | 174,250,000,000   |
| 216        |          | 2. Other long-term receivables   | 9     | 64,235,018,705    | 25,323,751,181    |
| 220        | 11.      | Fixed assets   |       | 9,506,535,422     | 10,966,479,588    |
| 221        |          | <ol> <li>Tangible fixed assets</li> </ol>  | 12    | 9,314,868,751     | 10,724,812,919    |
| 222        | 1        | Cost   |       | 16,223,597,682    | 17,263,970,409    |
| 223        |          | Accumulated depreciation   |       | (6,908,728,931)   | (6,539,157,490)   |
| 227        |          | <ol><li>Intangible fixed assets</li></ol>  |       | 191,666,671       | 241,666,669       |
| 228        |          | Cost   |       | 1,183,950,000     | 1,183,950,000     |
| 229        |          | Accumulated amortisation   |       | (992,283,329)     | (942,283,331)     |
| 230        | III.     |  | 13    | 53,545,886,308    | 54,120,321,547    |
| 231        |          | 1. Cost  |       | 55,450,960,325    | 55,450,960,325    |
| 232        |          | <ol><li>Accumulated depreciation</li></ol>   |       | (1,905,074,017)   | (1,330,638,778)   |
| 240        | IV.      | Long-term asset in progress  |       | 671,347,000       | 29                |
| 242        | 112.00-3 | <ol> <li>Construction in progress</li> </ol>                                       |       | 671,347,000       | - 52              |
| 250        | V.       |  |       | 589,182,599,587   | 531,982,850,000   |
| 251        |          | <ol> <li>Investments in subsidiaries</li> </ol>                                    | 14.1  | 23,167,550,000    | 22,244,350,000    |
| 252        |          | <ol><li>Investments in associates</li></ol>  | 14.2  | 2,250,650,000     | 3,150,850,000     |
| 253        | 1        | <ol><li>Investments in other entities</li></ol>                                    | 14.3  | 308,277,500,000   | 247,638,500,000   |
| 254        |          | <ol> <li>Provision for diminution in<br/>value of long-term investments</li> </ol> |       | (3,362,250,413)   | 8                 |
| 255        |          | Held-to-maturity investments   | 5.2   | 258,849,150,000   | 258,949,150,000   |
| 260        | VI       |  |       | 8,145,160,742     | 11,746,656,944    |
| 261        | "        | Long-term prepaid expenses   | 11    | 8,145,160,742     | 11,746,656,944    |
| 270        | TO       | OTAL ASSETS  |       | 1,938,390,403,437 | 1,904,554,425,976 |

INTERIM SEPARATE BALANCE SHEET (continued) as at 30 June 2020

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| Code | RE  | SOURCES   | Notes | 30 June 2020      | 31 December 2019  |
|------|-----|---|-------|-------------------|-------------------|
| 300  | c.  | LIABILITIES   |       | 818,988,545,241   | 786,858,983,098   |
| 310  | 1.  | Current liabilities   |       | 602,340,884,099   | 667,032,825,407   |
| 311  |     | Short-term trade payables   | 15    | 96,950,320,921    | 94,052,773,316    |
| 312  |     | Short-term advances from customers  | 16    | 130,000,000,000   | 130,000,000,000   |
| 313  |     | 3. Statutory obligations  | 17    | 11,455,037,541    | 27,759,279,580    |
| 315  |     | Short-term accrued expenses   | 18    | 50,683,319,709    | 82,037,350,174    |
| 318  |     | Short-term unearned   | ,,,   | 00,000,000,000    |                   |
|      |     | revenue   |       |                   | 647,727,273       |
| 319  |     | <ol><li>Other short-term payables</li></ol>                               | 19    | 45,665,058,167    | 61,031,339,881    |
| 320  |     | 7. Short-term loans   | 20    | 267,587,147,761   | 271,504,355,183   |
| 330  | II. | Non-current liabilities   |       | 216,647,661,142   | 119,826,157,691   |
| 337  |     | <ol> <li>Other long-term payables</li> </ol>                              |       | 528,535,469       | 545,309,885       |
| 338  |     | <ol><li>Long-term loans</li></ol>   | 20    | 208,672,592,414   | 110,263,550,000   |
| 342  |     | <ol><li>Long-term provisions</li></ol>                                    | 21    | 7,446,533,259     | 9,017,297,806     |
| 400  | D.  | OWNERS' EQUITY  | 1     | 1,119,401,858,196 | 1,117,695,442,878 |
| 410  | ı.  | Capital   | 22.1  | 1,119,401,858,196 | 1,117,695,442,878 |
| 411  |     | Share capital   |       | 750,000,000,000   | 750,000,000,000   |
| 411a |     | <ul> <li>Shares with voting rights</li> </ul>                             |       | 750,000,000,000   | 750,000,000,000   |
| 412  |     | <ol><li>Share premium</li></ol>   |       | 179,620,018,200   | 179,620,018,200   |
| 415  | 1   | <ol><li>Treasury shares</li></ol>   |       | (1,000,000,000)   |                   |
| 421  | 1   | <ol> <li>Undistributed earnings</li> </ol>                                |       | 190,781,839,996   | 188,075,424,678   |
| 421a |     | <ul> <li>Undistributed earnings<br/>by the end of prior period</li> </ul> |       | 188,075,424,678   | 23,182,673,164    |
| 421b |     | <ul> <li>Undistributed earnings<br/>of current period</li> </ul>          |       | 2,706,415,318     | 164,892,751,514   |
| 440  |     | OTAL LIABILITIES AND<br>WNERS' EQUITY                                     |       | 1,938,390,403,437 | 1,904,554,425,976 |

Nguyen Thi My Nhung Preparer Nguyen Thanh Chau Chief Accountant Nguyen Ba Sang Legal representative

CÔNG TY CỔ PHẨN

14 August 2020

INTERIM SEPARATE INCOME STATEMENT for the six-month period ended 30 June 2020

VND

| Code            | ITEMS  | Notes  | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019 |
|-----------------|--|--------|---|---|
| 01              | Revenue from sale of goods and rendering of services           | 23.1   | 65,005,699,746                                    | 201,317,029,911                                   |
| 10              | Net revenue from sale of<br>goods and rendering of<br>services | 23.1   | 65,005,699,746                                    | 201,317,029,911                                   |
| 11              | Cost of goods sold and services rendered                       | 24, 28 | (33,176,572,126)                                  | (90,962,592,722)                                  |
| 20              | Gross profit from sale of goods and rendering of services      |        | 31,829,127,620                                    | 110,354,437,189                                   |
| 21              | 5. Finance income  | 23.2   | 17,701,176,492                                    | 88,357,938,234                                    |
| <b>22</b><br>23 | 6. Finance expenses In which: Interest expense                 | 25     | (25,625,482,681)<br>(21,588,397,776)              | (20,266,708,857<br>(18,860,395,926                |
| 25              | 7. Selling expenses  | 28     | (295,435,043)                                     | (1,521,982,015                                    |
| 26              | General and administrative expenses                            | 26, 28 | (40,737,589,712)                                  | (45,591,926,802                                   |
| 30              | 9. Operating (loss) profit                                     |        | (17,128,203,324)                                  | 131,331,757,74                                    |
| 31              | 10. Other income   | 27     | 37,513,462,978                                    | 2,168,19  |
| 32              | 11. Other expenses   | 27     | (16,589,923,362)                                  | (926,514,476                                      |
| 40              | 12. Other profit (loss)  | 27     | 20,923,539,616                                    | (924,346,284                                      |
| 50              | 13. Profit before tax  |        | 3,795,336,292                                     | 130,407,411,46                                    |
| 51              | 14. Current corporate income tax expense                       | 29.1   | (1,088,920,974)                                   | (15,717,087,784                                   |
| 60              | 15. Net profit after tax                                       |        | 2,706,415,318                                     | 114,690,323,68                                    |

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Nguyen Thi My Nhung Preparer Nguyen Thanh Chau Chief Accountant

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Nguyen Ba Sang Legal representative

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14 August 2020

INTERIM SEPARATE CASH FLOW STATEMENT for the six-month period ended 30 June 2020

VND

| Code   | ITEMS  | Notes | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019 |
|--|--|-------|---|---|
|  | I. CASH FLOWS FROM   |       |   |   |
| orrepeter 1  | OPERATING ACTIVITIES   |       |   | 400 407 444 405                                   |
| 01   | Accounting profit before tax   |       | 3,795,336,292                                     | 130,407,411,465                                   |
| 00   | Adjustments for:   |       | 1,655,589,592                                     | 1,360,008,090                                     |
| 02   | Depreciation and amortisation<br>Provisions (reversal of provisions) |       | 2,481,485,866                                     | (1,089,612,727)                                   |
| 03<br>04   | Foreign exchange losses arisen                                       |       | 2,401,400,000                                     | (1,000,012,121)                                   |
| 04   | from revaluation of monetary   |       |   |   |
|  | accounts denominated in foreign                                      |       |   |   |
|  | currency   | 25    | 377,182,480                                       | 494,769,333                                       |
| 05   | Profits from investing activities                                    |       | (38,794,370,939)                                  | (87,313,345,984)                                  |
| 06   | Interest expenses and allocation                                     |       |   |   |
|  | of bond issuance expenses  | 25    | 21,886,049,292                                    | 18,860,395,926                                    |
| 08   | Operating (loss) profit before                                       |       |   |   |
|  | changes in working capital   |       | (8,598,727,417)                                   | 62,719,626,103                                    |
| 09   | Decrease (increase) in receivables                                   |       | 22,562,123,269                                    | (130,414,985,373)                                 |
| 10   | (Increase) decrease in inventories                                   |       | (1,591,123,247)                                   | 60,562,753,748                                    |
| 11   | Decrease in payables   |       | (59,801,948,552)                                  | (148,027,555,579)<br>8,923,383,793                |
| 12   | Decrease in prepaid expenses   |       | 10,526,447,406                                    | 0,923,303,790                                     |
| 13   | Decrease in held-for-trading   |       | 2   | 40,000,000,000                                    |
| 14   | securities<br>Interest paid  |       | (5,550,513,494)                                   | (16,400,316,299)                                  |
| 15   | Corporate income tax paid  | 17    | (19,902,274,096)                                  | (6,192,058,221)                                   |
| 20   | Net cash flows used in operating                                     |       |   |   |
|  | activities   |       | (62,356,016,131)                                  | (128,829,151,828)                                 |
|  | II. CASH FLOWS FROM  |       |   |   |
|  | INVESTING ACTIVITIES   |       |   |   |
| 21   | Purchase and construction of   |       | (074 047 000)                                     | /E 10E 704 170                                    |
| U2020  | fixed assets   |       | (671,347,000)                                     | (5,195,704,178                                    |
| 22   | Proceeds from disposals of<br>fixed assets                           |       | 258,363,636                                       | 5,272,727,273                                     |
| 23   | Loans to other entities and  |       | 200,000,000                                       | 0,212,121,21                                      |
| 23   | bank term deposits   |       | (298,993,151,154)                                 | (778,574,432,456                                  |
| 24   | Collections from borrowers and                                       |       | Annual Arteria Superior and a server of           |   |
|  | bank term deposits   |       | 440,134,032,217                                   | 593,535,271,98                                    |
| 25   | Payments for investments   |       |   | 0 0 0 0 0 0 0                                     |
|  | in other entities  |       | (55,239,177,534)                                  | (158,860,500,000                                  |
| 26   | Proceeds from sale of  |       | AL 224 000 000                                    |   |
| THE STATE OF THE S | investments in other entities  |       | 45,774,260,000                                    | 74 725 604 97                                     |
| 27   | Interest and dividends received                                      |       | 6,622,841,347                                     | 74,735,604,87                                     |
| 30   | Net cash flows from (used in)  |       |   | 1000 007 000 701                                  |
|  | investing activities   |       | 137,885,821,512                                   | (269,087,032,508                                  |

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INTERIM SEPARATE CASH FLOW STATEMENT (continued) for the six-month period ended 30 June 2020

VND

| Code                 | ITEMS  | Notes        | For the six-month period ended 30 June 2020            | For the six-month<br>period ended<br>30 June 2019        |
|----------------------|--|--------------|--|--|
| 31<br>32<br>33<br>34 | III. CASH FLOWS FROM FINANCING ACTIVITIES Issuance of shares Treasury shares redemption Drawdown of borrowings Repayment of borrowings | 22.1<br>22.1 | (1,000,000,000)<br>182,293,157,873<br>(86,690,265,307) | 36,400,000,000<br>1,082,563,534,854<br>(775,458,000,000) |
| 40                   | Net cash flows from financing activities   |              | 94,602,892,566   | 343,505,534,854  |
| 50                   | Net increase (decrease) in cash for the period   |              | 170,132,697,947  | (54,410,649,482  |
| 60                   | Cash at beginning of the period  |              | 27,737,261,484   | 69,652,802,932   |
| 61                   | Impact of exchange rate fluctuation  |              | 17,520   | 30,667   |
| 70                   | Cash and cash equivalents at end of the period   | 4            | 197,869,976,951  | 15,242,184,117   |

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Nguyen Thi My Nhung Preparer Nguyen Thanh Chau Chief Accountant

Law

Nguyen Ba Sang Legal representative

CÔNG TY CỔ PHẨN ĐẦU TƯ VÀ PHÁT THỂN BẤT ĐỘNG SIAN

14 August 2020

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS as at 30 June 2020 and for the six-month period then ended

### 1. CORPORATE INFORMATION

An Gia Real Estate Investment and Development Corporation ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate ("BRC") No. 0311500196 issued by the Department of Planning and Investment ("DPI") of Ho Chi Minh City on 18 January 2012 and the 12<sup>th</sup> amended BRC dated 26 September 2019.

The Company's shares were listed on the Ho Chi Minh Stock Exchange ("HOSE") with the ticker symbol of AGG in accordance with the License No. 554/QD-SGDCK issued by HOSE on 17 December 2019.

The registered principal activities of the Company are real estate trading; real estate brokerage; real estate management; real estate exchange; management consulting; advertising; marketing research and public opinion polling; organisation of conventions and trading shows; construction of buildings; construction of other civil projects; construction of railways and roads; construction of utility projects; demolition and site preparation.

The Company's head office is located at No. 30 Nguyen Thi Dieu Street, Ward 6, District 3, Ho Chi Minh City, Vietnam.

The number of the Company's employees as at 30 June 2020 was 177 (31 December 2019: 184).

### 2. BASIS OF PREPARATION

### 2.1 Purpose of preparing the interim separate financial statements

The Company has subsidiaries as disclosed in Note 14.1 of the interim separate financial statements. The Company prepared these interim separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular No. 155/2015/TT-BTC on disclosure of information on the securities market. Concurrently, the Company has also prepared the interim consolidated financial statements of the Group for the six-month period ended 30 June 2020 dated 14 August 2020.

Users of the interim separate financial statements should read them together with the said interim consolidated financial statements in order to obtain full information on the interim consolidated financial position, interim consolidated results of operations and interim consolidated cash flows of the Group.

### 2.2 Accounting standards and system

The interim separate financial statements of the Company expressed in Vietnam dong ("VND") are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standard No. 27 - Interim Financial Reporting and other Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).



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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### BASIS OF PREPARATION (continued)

### 2.2 Accounting standards and system (continued)

Accordingly, the accompanying interim separate financial statements including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the interim separate financial position and interim separate results of operations and interim separate cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

### 2.3 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal.

### 2.4 Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 1 January and ends on 31 December.

### 2.5 Accounting currency

The interim separate financial statements are prepared in VND which is also the Company's accounting currency.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

### 3.2 Inventories

### Inventory properties

Inventory properties, comprising mainly real estate properties, acquired for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realisable value.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the balance sheet date and discounted for the time value of money if material, less costs to completion and the estimated costs of sale.

The cost of inventory recognised in the interim separate income statement on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

### Other inventories

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventories, which are valued as follows:

Merchandise

- cost of purchase on a specific identification basis

Service in progress

actual cost as incurred

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.3 Receivables

Receivables are presented in the interim separate financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expenses in the interim separate income statement.

### 3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use. Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the interim separate income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim separate income statement.

### 3.5 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use. Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the interim separate income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim separate income statement.

### 3.6 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

| Means of transportation       | 8 years     |
|-------------------------------|-------------|
| Office equipment              | 3 - 8 years |
| Other tangible fixed assets   | 5 years     |
| Computer software             | 3 years     |
| Other intangible fixed assets | 3 years     |

### 3.7 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation. Investment properties held for capital appreciation are not depreciated but subject to impairment review.

Subsequent expenditure relating to an investment property that has already been recognised is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company.

Depreciation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset, apartments for lease are depreciated over 40 years.

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.7 Investment properties (continued)

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the interim separate income statement in the period of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

### 3.8 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds and recorded as expense during the period in which they are incurred.

### 3.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the interim separate balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expenses and are amortised from 1 to 3 years or recognised matching with revenue to the interim separate income statement.

- Tools and consumables with large value issued into production and can be used for more than one year;
- Brand development cost; and
- Office rental.

### 3.10 Investments

Investments in subsidiaries

Investment in subsidiaries over which the Company has control are carried at cost.

Distributions from accumulated net profits of the subsidiaries arising subsequent to the date of acquisition are recognised in the interim separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Investment in associates

Investment in associates over which the Company has significant influence are carried at cost.

Distributions from accumulated net profits of the associates arising subsequent to the date of acquisition are recognised in the interim separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

Held-for-trading securities and investments in other entities

Held-for-trading securities and investments in other entities are stated at their acquisition costs.

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.10 Investments (continued)

Provision for diminution in value of investments

Provision of the investment is made when there are reliable evidences of the diminution in value of those investments at the balance sheet date.

Increases or decreases to the provision balance are recorded as finance expense in the interim separate income statement.

Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as expense in the interim separate financial statements and deducted against the value of such investments.

### 3.11 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

### 3.12 Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provision for warranty obligation of apartments is estimated ranging from 1% to 2% on value of construction costs of projects.

### 3.13 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency of VND are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- Transaction resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection; and
- Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment.

At the end of the period, monetary balances denominated in foreign currencies are translated at the actual exchange rates at the balance sheet date which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly.

All foreign exchange differences incurred are taken to the interim separate income statement.

### 3.14 Appropriation of net profits

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.15 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of completed property

A property is regarded as sold when the significant risks and returns have been transferred to the buyer, which is normally on unconditional exchange of contracts. For conditional exchanges, sales are recognised only when all the significant conditions are satisfied.

Rendering of consulting, real estate brokerage and other services

Revenues are recognised upon completion of the services provided.

Interest income

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognised when the Company's entitlement as an investor to receive the dividend is established.

### 3.16 Taxation

### Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the interim separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

### Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.16 Taxation (continued)

Deferred tax (continued)

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Previously unrecognised deferred income tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the interim separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Company intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

### 3.17 Related parties

Parties are considered to be related parties of the Company if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Company and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of the family of any such individual.

### 4. CASH AND CASH EQUIVALENTS

|                      |                 | VND              |
|----------------------|-----------------|------------------|
|                      | 30 June 2020    | 31 December 2019 |
| Cash on hand         | 83,654,488      | 98,885,409       |
| Cash at banks        | 17,486,322,463  | 27,638,376,075   |
| Cash equivalents (*) | 180,300,000,000 |                  |
| TOTAL                | 197,869,976,951 | 27,737,261,484   |

<sup>(\*)</sup> This amount represented the short-term investments in bonds issued by Saigon Glory Company Limited and Azura Joint Stock Company with original maturity from one (1) to three (3) months and earn interest at the applicable rates for the Company.

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 5. HELD-TO-MATURITY INVESTMENTS

| TOTAL  | 354,337,560,294 | 397,566,689,043  |
|--|-----------------|------------------|
| Long-term investments in redeemable preference shares ("RPS") (Note 5.2) | 258,849,150,000 | 258,949,150,000  |
| Short-term deposits at banks (Note 5.1)                                  | 95,488,410,294  | 138,617,539,043  |
|  | 30 June 2020    | 31 December 2019 |
|  |                 | VND              |

### 5.1 Short-term held-to-maturity investments

This amount represents short-term deposits at commercial banks with original maturity from three (3) to twelve (12) months and earn interest at the applicable rates for the Company.

### 5.2 Long-term held-to-maturity investments

This amount represents the investments in the RPS which were issued by the related parties ("the Issuers"). Details are as follows:

| Issuers of RPS   | 30 Jur        | ne 2020         |                               |
|--|---------------|-----------------|-------------------------------|
|  | No. of shares | Value<br>VND    | Redemption date               |
| Gia Khanh Management and<br>Development Joint Stock Company<br>("Gia Khanh") | 6,909,980     | 69,099,800,000  | Not later than<br>August 2024 |
| Hoang An Consultant Joint Stock<br>Company ("Hoang An")                      | 6,199,980     | 61,999,800,000  | )                             |
| AGI & DDC Consultant<br>Joint Stock Company ("AGI & DDC")                    | 4,605,684     | 46,056,840,000  | Not later than<br>April 2023  |
| AGI & GLC Consultant<br>Joint Stock Company ("AGI & GLC")                    | 4,585,797     | 45,857,970,000  |                               |
| AGI & HVC Consultant<br>Joint Stock Company ("AGI & HVC")                    | 3,583,474     | 35,834,740,000  |                               |
| TOTAL  |               | 258,849,150,000 | i i                           |

The terms and conditions relevant to the RPS which were issued by the Issuers are as follows:

- The shareholders hold redeemable preference do not carry voting rights;
- At any time, on condition that all the bank loans of the Issuers have been repaid or prepaid in full, each shareholder hold RPS will have the right at its option, to require the Issuers to redeem all or part of its RPS on the put redeemable date at the redemption price;
- The Issuers may redeem all or a part of the outstanding RPS, at the option of the Issuers, without the consent of the redeemable preference shareholders on the put redeemable date which noted in the Term of RPS;

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### **HELD-TO-MATURITY INVESTMENTS** (continued) 5.

### Long-term held-to-maturity investments (continued) 5.2

The terms and conditions relevant to the RPS which were issued by the Issuers are as follows: (continued)

- So long as any of the RPS are outstanding, the Issuers shall, without the approval of the shareholders hold RPS holding at least 80% of the outstanding RPS. The Issuers shall (i) not declare, pay or set apart for the payment any dividend on its ordinary shares; (ii) not redeem or purchase any ordinary shares; and (iii) not issue any new shares;
- For any dividend payment period where the Issuers declare and pays dividends to its ordinary shareholders, the shareholders hold RPS shall also be entitled to receive and the Issuers shall pay thereon dividends payable annually as calculated from time to time ("floating dividend"); and
- In the case of liquidation or dissolution of the Issuers or any distribution of assets of the Issuers for the purpose of winding up its affairs, each shareholders hold RPS shall be entitled to the highest priority to receive the sum of the par value for such RPS, together with all dividends declared and unpaid to the date of distribution, before any amounts shall be paid or any assets of the Issuers shall be distributed to the holders of any outstanding shares of the Issuers other than the RPS, subject to any distributions which are ranked in the higher priority by law. The redeemable preference shareholders shall not be entitled to share in any further distribution of the property or assets of the Issuers.

### SHORT-TERM TRADE RECEIVABLES 6.

|    |  |                | VND              |
|----|--|----------------|------------------|
|    |  | 30 June 2020   | 31 December 2019 |
|    | Trade receivables from customers                                       | 26,647,208,868 | 116,976,048,338  |
|    | Individual customers who bought apartments An Gia Housing Development  | 15,252,426,542 | 15,821,600,950   |
|    | Joint Stock Company Thien An Management and Development                | 10,157,173,347 |                  |
|    | Company Limited ("Thien An")   | 736,159,971    | 80,137,900,566   |
|    | Others   | 501,449,008    | 21,016,546,822   |
|    | Trade receivables from related parties (Note 30)                       | 8,090,060,150  |                  |
|    | TOTAL  | 34,737,269,018 | 116,976,048,338  |
| 7. | SHORT-TERM ADVANCES TO SUPPLIERS                                       |                |                  |
|    |  |                | VND              |
|    |  | 30 June 2020   | 31 December 2019 |
|    | Viet Address Office Housing Development JSC                            |                |                  |
|    | ("Viet Address")   | 21,232,640,000 |                  |
|    | Tan Viet Phat Joint Stock Company Tan Binh Investment and Construction | 11,283,911,170 | 11,283,911,170   |
|    | Corporation  |                | 5,000,000,000    |
|    | Others   | 157,162,250    | 137,343,464      |
|    |  | 32,673,713,420 | 16,421,254,634   |

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 8. LOAN RECEIVABLES

|                                   |                 | VND              |
|-----------------------------------|-----------------|------------------|
|                                   | 30 June 2020    | 31 December 2019 |
| Short-term                        | 362,757,280,563 | 520,669,032,877  |
| Loan to related parties (Note 30) | 115,474,116,563 | 411,444,500,000  |
| Loan to other parties             | 247,283,164,000 | 109,224,532,877  |
| Long-term                         | 174,250,000,000 | 174,250,000,000  |
| Loan to a related party (Note 30) | 174,250,000,000 | 174,250,000,000  |
| TOTAL                             | 537,007,280,563 | 694,919,032,877  |
| 10171                             |                 |                  |

Details of unsecured loan receivables and earn negotiable market-based interest rate ranging from 5% - 11% per annum, are as follows:

|  | 1000 2000                                 | Repayment term                          |
|--|---|---|
| Borrower   | 30 June 2020                              | of principal                            |
|  | VND                                       |   |
| Short-term<br>Loans to related parties   | <b>362,757,280,563</b><br>115,474,116,563 |   |
| Kien Van Consultant Joint Stock<br>Company ("Kien Van")                            | 97,540,000,000                            | From 29 August 2020<br>to 13 March 2021 |
| AGI & ACT Consultant Joint Stock<br>Company ("AGI & ACT")                          | 11,153,000,000                            | 14 March 2021                           |
| An Tuong Investment Trading and<br>Development Joint Stock Company<br>("An Tuong") | 4,164,753,151                             | From 27 March 2021<br>to 13 May 2021    |
| Le Gia Real Estate Investment<br>Corporation ("Le Gia")                            | 2,563,363,412                             | 13 May 2021                             |
| An Gia Thinh Vuong Real Estate<br>Investment Corporation<br>("Thinh Vuong")        | 53,000,000                                | 7 February 2021                         |
| Loans to other parties   | 247,283,164,000                           |   |
| Hoang Long Management and<br>Investment Company Limited                            | 140,422,994,000                           | From 14 May 2021<br>to 28 May 2021      |
| Thien An   | 74,010,170,000                            | From 14 May 2021<br>to 22 May 2021      |
| Hung An Development<br>Company Limited   | 32,850,000,000                            | From 3 June 2021<br>to 23 June 2021     |
| Long-term - A related party  | 174,250,000,000                           |   |
| AGI & HSR Consultant Joint Stock<br>Company ("AGI & HSR")                          | 174,250,000,000                           | 16 June 2022                            |
| TOTAL  | 537,007,280,563                           |   |
|  |   |   |

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 9. OTHER RECEIVABLES

10.

11.

| OTHER RECEIVABLES  |                 |                  |
|--|-----------------|------------------|
|  |                 | VND              |
|  | 30 June 2020    | 31 December 2019 |
| Short-term   | 293,304,285,195 | 251,278,945,623  |
| Advance for transferring of charter capital/shares in:       | 220,000,000,000 | 226,975,342,466  |
| Thinh Phat Management and Development<br>Joint Stock Company | 130,000,000,000 | 130,000,000,000  |
| Others   | 90,000,000,000  | 96,975,342,466   |
| Contract violation penalty receivables                       | 37,000,000,000  |                  |
| Interest receivables   | 17,537,445,740  | 11,594,008,593   |
| Others   | 18,766,839,455  | 12,709,594,564   |
| Long-term  | 64,235,018,705  | 25,323,751,181   |
| Deposit for developing of real estate projects               | 35,898,173,622  | 2,113,684,720    |
| Interest receivables   | 28,336,845,083  | 23,210,066,461   |
| TOTAL  | 357,539,303,900 | 276,602,696,804  |
| Provision for doubtful short-term receivables                | (2,300,000,000) | (1,610,000,000)  |
| NET _  | 355,239,303,900 | 274,992,696,804  |
| In which:  |                 |                  |
| Due from related parties - short term (Note 30)              | 196,292,865,947 | 145,291,019,371  |
| Due from a related party - long term (Note 30)               | 28,336,845,083  | 23,210,066,461   |
| Due from other parties                                       | 130,609,592,870 | 106,491,610,972  |
| INVENTORIES  |                 |                  |
|  |                 | VND              |
|  | 30 June 2020    | 31 December 2019 |
| Service in progress  | 12,017,729,242  | 9,932,027,973    |
| Property inventories available for sale                      | 1,813,061,597   | 1,813,061,597    |
| An Gia Riverside Project                                     | 1,813,061,597   | 1,813,061,597    |
| Merchandise _  |                 | 494,578,022      |
| TOTAL _  | 13,830,790,839  | 12,239,667,592   |
|  |                 |                  |
| PREPAID EXPENSES   |                 |                  |
|  |                 | VND              |
|  | 30 June 2020    | 31 December 2019 |
| Shot-term  | 6,909,665,921   | 13,834,617,125   |
| Rental fee of advertising panels                             | 2,939,763,640   |                  |
| Others   | 3,969,902,281   |                  |
| Long-term  | 8,145,160,742   | 11,746,656,944   |
| Office rental  | 4,800,170,791   | 7,588,843,335    |
| Brand development cost                                       | 1,442,631,845   |                  |
| Tools and supplies   | 592,500,709     |                  |
| Others   | 1,309,857,397   | 1,671,363,702    |
| TOTAL .  | 15,054,826,663  | 25,581,274,069   |
|  |                 |                  |

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

## 12. TANGIBLE FIXED ASSETS

| 907,079,500  | Means of transportation                         |
|--|---|
| 160,000,000<br>(26,666,670)<br>(16,000,002)<br>-<br>(42,666,672)<br>133,333,330<br>117,333,328 | 16,196,890,909<br>(1,040,372,727)               |
| (26,666,670)<br>(16,000,002)<br>-<br>(42,666,672)<br>133,333,330<br>117,333,328                | 15,156,518,182                                  |
| (26,666,670)<br>(16,000,002)<br>-<br>(42,666,672)<br>133,333,330<br>117,333,328                | (0)   |
| (42,666,672) (6<br>133,333,330<br>117,333,328  | (5,700,042,114)<br>(996,923,833)<br>661,582,914 |
| 133,333,330  | (6,035,383,033)                                 |
| 117,333,328  | 10,496,848,795                                  |
|  | 9,121,135,149                                   |
|  | 5,469,158,323                                   |



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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 13. INVESTMENT PROPERTIES

|   |                                  |   | VND                              |
|---|----------------------------------|---|----------------------------------|
|   | Apartments for lease             | Apartments held for<br>capital appreciation | Total                            |
| Cost  |                                  |   | - 4                              |
| As at 31 December 2019<br>Change of purpose of use    | 34,294,708,948<br>9,369,318,258  | 21,156,251,377<br>(9,369,318,258)           | 55,450,960,325                   |
| As at 30 June 2020                                    | 43,664,027,206                   | 11,786,933,119                              | 55,450,960,325                   |
| Accumulated depreciatio                               | n                                |   |                                  |
| As at 31 December 2019<br>Depreciation for the period | (1,330,638,778)<br>(574,435,239) | -   | (1,330,638,778)<br>(574,435,239) |
| As at 30 June 2020                                    | (1,905,074,017)                  |   | (1,905,074,017)                  |
| Net carrying amount                                   |                                  |   |                                  |
| As at 31 December 2019                                | 32,964,070,170                   | 21,156,251,377                              | 54,120,321,547                   |
| As at 30 June 2020                                    | 41,758,953,189                   | 11,786,933,119                              | 53,545,886,308                   |

Additional disclosures:

The rental income and operating expenses relating to investment properties were presented as follows:

|   |   | VND   |
|---|---|---|
|   | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019 |
| Rental income from investment properties  | 691,532,315                                       | 499,066,257                                       |
| Direct operating expenses of investment properties that generated rental income during the period | 574,435,239                                       | 413,790,151                                       |

The future annual rental receivable under the operating leases is disclosed in Note 31.

The fair value of the investment property had not yet been formally assessed and determined as at 30 June 2020. However, based on the current occupancy rate and the market value of these properties, management believes that these properties' fair values are higher than their carrying values at the balance sheet date.

### 14. LONG-TERM INVESTMENTS

|   |                 | VND              |
|---|-----------------|------------------|
|   | 30 June 2020    | 31 December 2019 |
| Investments in subsidiaries (Note 14.1)   | 23,167,550,000  | 22,244,350,000   |
| Investments in associates (Note 14.2)     | 2,250,650,000   | 3,150,850,000    |
| Investments in other entities (Note 14.3) | 308,277,500,000 | 247,638,500,000  |
| Held-to-maturity investments (Note 5.2)   | 258,849,150,000 | 258,949,150,000  |
| Provision for long-term investments       | (3,362,250,413) |                  |
| TOTAL                                     | 589,182,599,587 | 531,982,850,000  |

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 14. LONG-TERM INVESTMENTS (continued)

### 14.1 Investments in subsidiaries

Detail of investments in those below operating subsidiaries are as follows:

| Name   | Business activities                                | 30 June                               | 2020               | 31                  | Decemb               | er 2019            |
|--|--|---------------------------------------|--------------------|---------------------|----------------------|--------------------|
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                                |  | %<br>ownership<br>and voting<br>right | Cost of investment | %<br>Owner-<br>ship | %<br>voting<br>right | Cost of investment |
|  |  | (%)                                   | (VND'000)          | (%)                 | (%)                  | (VND'000)          |
| An Gia Phu Thuan<br>Investment<br>Company Limited                      | Trade real estate                                  | 100                                   | 18,920,000         | -                   | 100                  |                    |
| ("Phu Thuan")<br>CRE & AGI<br>Consultant Joint<br>Stock Company        |  | 99.8                                  | 1,497,000          | 99.80               | 99.80                | 1,497,000          |
| ("CRE & AGI")  |  | 50.01                                 | 1,000,200          | _                   | -                    | 2                  |
| Hoang An Son Lam Investment and Management Company Limited ("Son Lam") | Investment and management consultancy              | 100                                   | 999,000            |                     | •                    | <u> </u>           |
| AGI & HSR (*)  |  | 50.09                                 | 751,350            | 50.09               | 50.09                | 751,350            |
| Viet Address   | Leasing of offices                                 |                                       |                    | 99.98               | 99.98                | 19,996,000         |
| TOTAL  | - 11.0-400004 1 <del>.0</del> 44.15 (12.5 ) 12.000 |                                       | 23,167,550         |                     |                      | 22,244,350         |

<sup>(\*)</sup> As at 30 June 2020, 52,635 and 22,500 shares of AGI & HSR owned by the Company were pledged as collateral for the short-term loan from Vietnam Joint Stock Commercial Bank for Industry and Trade – Branch 11 (Note 20.1) and the long-term loans from Hoosiers - VN1 Limited ("Hoosiers") (Note 30).

### 14.2 Investments in associates

Detail of investments in those below operating associates are as follows:

| Name                   | Business 30 Jur |                            | 2020               | 31 Decem                           | ber 2019           |
|------------------------|-----------------|----------------------------|--------------------|------------------------------------|--------------------|
|                        | activities      | ownership and voting right | Cost of investment | %<br>ownership and<br>voting right | Cost of investment |
|                        |                 | (%)                        | (VND'000)          | (%)                                | (VND'000)          |
| Gia Khanh              | ĭ               | 45,01                      | 900,200            | 45,01                              | 900,200            |
| AGI & HVC              | Investment and  | 30,01                      | 450,150            | 30,01                              | 450,150            |
| AGI & DDC<br>AGI & GLC | management      |                            | 450,150<br>450,150 | 30,01<br>30,01                     | 450,150<br>450,150 |
| Hoang An               | consultancy     |                            | 400,100            | 45,01                              | 900,200            |
| TOTAL                  |                 |                            | 2,250,650          |                                    | 3,150,850          |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 14. LONG-TERM INVESTMENTS (continued)

### 14.3 Investments in other entities

| Name   | Business<br>activities    | Status    | 30                   | June 2020              | 31 De                | cember 2019            |
|--|---------------------------|-----------|----------------------|------------------------|----------------------|------------------------|
|  |                           |           | %<br>Voting<br>right | Cost of investment     | %<br>Voting<br>right | Cost of investment     |
|  |                           |           | (%)                  | (VND'000)              | (%)                  | (VND'000)              |
| An Tuong Investment<br>Trading and Developmen<br>Joint Stock Company | Investment                |           | 19.5                 | 390,000<br>178,000,000 | 19.5                 | 390,000<br>118,000,000 |
| AGI & ACT  | and                       | Operating |                      | 129,248,500            |                      | 129,248,500            |
| Hoosiers Living Service<br>Vietnam Company<br>Limited                | management<br>consultancy |           | 15                   | 639,000                | 漢                    |                        |
| TOTAL  | n                         |           |                      | 308,277,500            |                      | 247,638,500            |

<sup>(\*)</sup> The investment in AGI & ACT and An Tuong in form of RPS. Terms and conditions are as the same with terms and conditions of RPS which disclosed in Note 5.2, excepted that of those RPS are not pre-defined the redemption date from issuers.

### 15. SHORT-TERM TRADE PAYABLES

|  |                                  | VND                             |
|--|----------------------------------|---------------------------------|
|  | 30 June 2020                     | 31 December 2019                |
| Trade payables to suppliers Ricons Construction Investment | 96,311,104,170                   | 89,771,669,512                  |
| Joint Stock Company  | 86,000,000,000<br>10,311,104,170 | 86,000,000,000<br>3,771,669,512 |
| Others Trade payables to a related party (Note 30)         | 639,216,751                      | 4,281,103,804                   |
| TOTAL  | 96,950,320,921                   | 94,052,773,316                  |

### 16. SHORT-TERM ADVANCES FROM CUSTOMERS

|              | VIVD             |
|--------------|------------------|
| 30 June 2020 | 31 December 2019 |
|              |                  |

VMD

| Covestcons Company Limited - | 100 000 000 000 | 400 000 000 000 |
|------------------------------|-----------------|-----------------|
| purchasing apartments        | 130,000,000,000 | 130,000,000,000 |

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1,031,339,881

121,414,311

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### STATUTORY ORI IGATION 17.

18.

19.

| STATUTORY OBI                 | _IGATION            |                       |                                 |                                  |
|-------------------------------|---------------------|-----------------------|---------------------------------|----------------------------------|
|                               |                     |                       |                                 | VND                              |
|                               | 31 December<br>2019 | Increase<br>in period | Decreas<br>in perio             |                                  |
| Corporate                     |                     |                       |                                 |                                  |
| income tax                    | 25,368,626,946      | 1,088,920,974         | (19,902,274,09                  |                                  |
| Value-added tax               | 103,720,863         | 4,214,923,310         | (230,000,00                     | 0) 4,088,644,173                 |
| Personal income tax           | 1,299,987,020       | 5,657,465,857         | (6,957,452,87                   | 7) -                             |
| Others                        | 986,944,751         | 814,119,543           |                                 | 0) 811,119,544                   |
| TOTAL                         | 27,759,279,580      | 11,775,429,684        | (28,079,671,72                  | 3) 11,455,037,541                |
| CUODT TERM A                  | CCRUED EXPENS       | EQ.                   |                                 |                                  |
| SHORT-TERM A                  | CROED EXPENSI       | -5                    |                                 | VND                              |
|                               |                     |                       | 30 June 2020                    |                                  |
|                               |                     |                       | 04 557 007 400                  | 20 200 740 522                   |
| Project transferrin           |                     |                       | 24,557,007,430<br>6,386,328,768 | 29,260,746,522<br>23,277,962,266 |
| Interest expenses             |                     |                       | 2,840,000,000                   | 2,840,000,000                    |
| Legal fee<br>Bonus to employe | 200                 |                       | 2,423,864,454                   | 11,892,246,972                   |
| Brokerage and co              | neultancy fees      |                       | 2,179,183,315                   | 2,876,565,986                    |
| Bond issuance ex              |                     |                       | 1,170,000,000                   | -                                |
| Others                        | (periodo            |                       | 11,126,935,742                  | 11,889,828,428                   |
| TOTAL                         |                     |                       | 50,683,319,709                  | 82,037,350,174                   |
| In which:                     |                     |                       |                                 |                                  |
| Due to other p                | arties              |                       | 45,761,378,256                  | 56,041,260,142                   |
|                               | parties (Note 30)   |                       | 4,921,941,453                   | 25,996,090,032                   |
| OTHER SHORT-                  | TERM PAYABLES       |                       |                                 |                                  |
|                               |                     |                       |                                 | VND                              |
|                               |                     |                       | 30 June 2020                    | 31 December 2019                 |
| Interest expenses             | s                   |                       | 33,615,426,870                  | 9<br>9                           |
| Deposits received             |                     |                       | 12,000,000,000                  |                                  |
| Borrowings                    |                     |                       | 49,631,297                      | 60,000,000,000<br>1,031,339,881  |
| Others                        |                     | _                     |                                 | 61,031,339,881                   |
| TOTAL                         |                     | _                     | 45,665,058,167                  | 01,031,333,001                   |
| In which:                     | 1                   |                       | 15 512 612 DEG                  | 60,000,000,000                   |
| Due to related                | d parties (Note 30) |                       | 45,543,643,856                  | 4 024 220 004                    |

Due to other parties

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 20. LOANS

|   |                   | VND               |
|---|-------------------|-------------------|
|   | 30 June 2020      | 31 December 2019  |
| Short-term                                      | 267,587,147,761   | 271,504,355,183   |
| Short-term loans from related parties (Note 30) | 229,523,483,368   | 261,940,603,435   |
| Short-term loans from banks (Note 20.1)         | 37,103,864,385    | 8,364,551,748     |
| Current portion of loan from a bank (Note 20.2) | 959,800,008       | 1,199,200,000     |
| Long-term                                       | 208,672,592,414   | 110,263,550,000   |
| Long-term loan from a related party (Note 30)   | 107,221,400,000   | 106,844,200,000   |
| Long-term loan from a bank (Note 20.2)          | 2,939,449,988     | 3,419,350,000     |
| Bonds issuance (Note 20.3)                      | 98,511,742,426    |                   |
| TOTAL   | 476,259,740,175   | 381,767,905,183   |
| Movement of loans are as follows:               |                   |                   |
|   |                   | VND               |
|   | For the six-month | For the six-month |
|   | period ended      | period ended      |
|   | 30 June 2020      | 30 June 2019      |
| F 13 F  | 381,767,905,183   | 362,519,157,397   |
| As at 1 January                                 | 106,893,157,873   | 1,082,563,534,854 |
| Drawdown of borrowings<br>Issuance of bond      | 98,214,090,910    | -                 |
| Repayment of borrowings                         | (111,290,265,307) | (775,458,000,000) |
| Foreign exchange differences                    | 377,200,000       | 494,800,000       |
| Allocation of bond issuance expenses            | 297,651,516       |                   |
| As at 30 June                                   | 476,259,740,175   | 670,119,492,251   |

### 20.1 Short-term loans from banks

The Company has obtained short-term loans from banks to finance its working capital requirements, bearing applicable interest. Details of these short-term loans are as follows:

| Bank  | 30 June 2020<br>VND | Principal<br>repayment term                  | Description of collaterals   |
|---|---------------------|--|--|
| Joint Stock Commercial<br>Bank for Foreign Trade of<br>Vietnam - Ky Dong Branch | 30,789,909,267      | From 28 November<br>2020 to 30 March<br>2021 | Unsecured  |
| Vietnam Joint Stock<br>Commercial Bank for<br>Industry and Trade –<br>Branch 11 | 6,313,955,118       | 30 September 2020                            | Rights associated with<br>52,635 shares of<br>AGI & HSR hold by the<br>Company (Note 14.1) |
| TOTAL   | 37,103,864,385      |  |  |

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### LOANS (continued) 20.

### Long-term loans from banks 20.2

Details of long-term loan from a bank bearing applicable interest, are as follow:

| Description<br>of collaterals | Means of transportation (Note 12)       |   |
|-------------------------------|---|---|
| Purpose                       | Purchase of means of transportation     |   |
| Principal<br>repayment term   | From 5 July 2020<br>to 19 December 2024 |   |
| 30 June 2020<br>VND           | 3,899,249,996                           | 959,800,008                                       |
| Bank                          | United Overseas Bank                    | In which:<br>Current portion<br>Long-term portion |

### **Bond** issuance 20.3

Long-term portion

The Company issued the long-term bond at total value of VND 100 billion (the par value per bond is VND 1 billion). Details of bond issuance are as follow:

| Description<br>of collaterals | Land use rights, house ownership and other properties associated with lands owned by the Company and other parties |
|-------------------------------|--|
| Interest rate                 | Applicable interest rate   |
| 30 June 2020<br>VND           | 98,511,742,426   |
| Principal<br>repayment term   | Twenty-four (24) months from the date of issuance  |
| Date of issuance              | 3 March 2020   |
| Arrangement organization      | Vietcombank Securities Co., Ltd -<br>Ho Chi Minh City Branch   |

### LONG-TERM PROVISIONS 21.

The balance represents the provision for being provided warranty for apartments completed and handed over as at the balance sheet date ranging from 1% to 2% of construction cost, based on different features of projects and the managements' practical experience.

An Gia Real Estate Investment and Development Corporation

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

## 22. OWNERS' EQUITY

## 22.1 Increase and decrease in owners' equity

|   |                 |                                 |                    |                                   | NND   |
|---|-----------------|---------------------------------|--------------------|-----------------------------------|---|
|   | Share capital   | Share premium                   | Treasury<br>shares | Undistributed earnings            | Tota/   |
| For the six-month period ended 30 June 2019   | 450,000,000,000 | 71,420,018,200                  |                    | 254,982,673,164                   | 776,402,691,364                                       |
| Issuance of shares under the Employee Stock<br>Ownership Plan ("ESOP")                  | 18,200,000,000  | 18,200,000,000                  | E                  | •                                 | 36,400,000,000  |
| Insurance for shares from undistributed retained earnings                               | 231,800,000,000 |                                 | r r                | (231,800,000,000) 114,690,323,681 | 114,690,323,681                                       |
| As at 30 June 2019  | 700,000,000,000 | 89,620,018,200                  |                    | 137,872,996,845                   | 927,493,015,045                                       |
| For the six-month period ended 30 June 2020 As at 31 December 2019 Repurchase of shares | 750,000,000,000 | 179,620,018,200                 | - (1,000,000,000)  | 188,075,424,678                   | 1,117,695,442,878<br>(1,000,000,000)<br>2,706,415,318 |
| As at 30 June 2020  | 750,000,000,000 | 179,620,018,200 (1,000,000,000) | (1,000,000,000)    | 190,781,839,996                   | 190,781,839,996 1,119,401,858,196                     |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 22. OWNERS' EQUITY (continued)

|                                   | 30               | June 2020         |                     | 31 De            | ecember 2019      |                     |
|-----------------------------------|------------------|-------------------|---------------------|------------------|-------------------|---------------------|
|                                   | Number of shares | Amount<br>VND'000 | %<br>owner<br>-ship | Number of shares | Amount<br>VND'000 | %<br>owner<br>-ship |
| Truong Giang                      |                  |                   |                     |                  |                   |                     |
| Management and                    |                  |                   |                     |                  |                   |                     |
| Investment Joint Stock<br>Company | 27,000,000       | 270,000,000       | 36.00               | 27,000,000       | 270,000,000       | 36.00               |
| Creed Investment VN-              | 21,000,000       | 210,000,000       | 00.00               | 21,000,000       |                   | *****               |
| 1 Limited ("Creed")               | 9,082,999        | 90,829,990        | 12.11               | 9,082,999        | 90,829,990        | 12.11               |
| Others                            | 38,842,251       | 388,170,010       | 51.79               | 38,917,001       | 389,170,010       | 51.89               |
| Treasury shares                   | 74,750           | 1,000,000         | 0.10                | 389. (6          |                   |                     |
| TOTAL                             | 75,000,000       | 750,000,000       | 100                 | 75,000,000       | 750,000,000       | 100                 |

Each ordinary share with par value of VND 10,000. The holders of the ordinary shares are entitled to receive dividends as and when declared by the Company. Each ordinary share carries one vote per share without restriction.

### 22.3 Capital transactions with owners

|   |   | VND   |
|---|---|---|
|   | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019 |
| Contributed capital                                       |   |   |
| As at 1 January   | 750,000,000,000                                   | 450,000,000,000                                   |
| Insurance of share under ESOP                             | 50.50 COMPANY NO.                                 | 18,200,000,000                                    |
| Insurance for shares from undistributed retained earnings |   | 231,800,000,000                                   |
| As at 30 June   | 750,000,000,000                                   | 700,000,000,000                                   |
| Dividends declared and paid during the period             | _   |   |

### 22.4 Shares

|   | Number of shares |                  |
|---|------------------|------------------|
|   | 30 June 2020     | 31 December 2019 |
| Authorised shares                         | 75,000,000       | 75,000,000       |
| Issued and paid-up shares Ordinary shares | 75,000,000       | 75,000,000       |
| Treasury shares Ordinary shares           | (74,750)         | 92               |
| Shares in circulation<br>Ordinary shares  | 74,925,250       | 75,000,000       |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 23. REVENUES

### 23.1 Net revenue from sale of goods and rendering of services

|      |  |   | VND  |
|------|--|---|--|
|      |  | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019        |
|      | Rendering of consulting service<br>Rendering of brokerage and marketing<br>services<br>Revenue from sale of apartments | 27,692,920,421<br>34,381,333,981                  | 81,399,275,405<br>39,086,645,906<br>79,299,478,258       |
|      | Sale of others   | 2,931,445,344                                     | 1,531,630,342  |
|      | NET REVENUE  | 65,005,699,746                                    | 201,317,029,911  |
|      | In which: Sales to other parties Sales to related parties  | 57,876,822,683<br>7,128,877,063                   | 107,200,461,340<br>94,116,568,571                        |
| 23.2 | Finance income   |   |  |
|      |  |   | VND  |
|      |  | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019        |
|      | Interest income<br>Dividends<br>Others   | 17,693,057,116<br>-<br>8,119,376                  | 33,795,433,439<br>54,078,874,461<br>483,630,334          |
|      | TOTAL  | 17,701,176,492                                    | 88,357,938,234   |
| 24.  | COST OF GOODS SOLD AND SERVICES RI   | For the six-month period ended 30 June 2020       | VND<br>For the six-month<br>period ended<br>30 June 2019 |
|      | Cost of consulting service rendered  | 22,841,279,350                                    | 11,071,768,200   |
|      | Cost of brokerage and marketing service rendered   | 8,893,425,062                                     | 18,630,744,512<br>59,925,674,437                         |
|      | Cost of apartments sold  Cost of other services rendered   | 1,441,867,714                                     | 1,334,405,573  |
|      | TOTAL  | 33,176,572,126                                    | 90,962,592,722   |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 25. FINANCE EXPENSES

| 25. | FINANCE EXPENSES  |  |  |
|-----|---|--|--|
|     |   |  | VND  |
|     |   | For the six-month<br>period ended<br>30 June 2020  | For the six-month<br>period ended<br>30 June 2019                                    |
|     | Interest expense and allocation of<br>bond issuance costs<br>Provision for investments<br>Foreign exchange losses<br>Others | 21,886,049,292<br>3,362,250,413<br>377,182,480<br>496  | 18,860,395,926<br>494,769,333<br>911,543,598   |
|     | TOTAL   | 25,625,482,681   | 20,266,708,857   |
| 26. | GENERAL AND ADMINISTRATIVE EXPENSES   |  |  |
|     |   |  | VND  |
|     |   | For the six-month<br>period ended<br>30 June 2020  | For the six-month<br>period ended<br>30 June 2019                                    |
|     | External services expenses Labor costs Depreciation and amortisation expenses Provision Tools and supplies Others           | 20,977,784,673<br>16,016,736,069<br>1,052,321,007<br>690,000,000<br>515,791,123<br>1,484,956,840 | 23,875,491,823<br>18,352,571,304<br>929,134,604<br>-<br>348,970,529<br>2,085,758,542 |
|     | TOTAL   | 40,737,589,712   | 45,591,926,802   |
| 27. | OTHER INCOME AND EXPENSES   |  |  |
|     |   |  | VND  |
|     |   | For the six-month<br>period ended<br>30 June 2020  | For the six-month<br>period ended<br>30 June 2019                                    |
|     | Other income Contract violation penalty received (Note 30) Others   | <b>37,513,462,978</b><br>37,000,000,000<br>513,462,978   | <b>2,168,192</b><br>-<br>2,168,192   |
|     | Other expenses Penalty paid Loss from disposal of assets Others   | (16,589,923,362)<br>(15,808,314,000)<br>(120,426,187)<br>(661,183,175)                           | (926,514,476)<br>(8,887,611)<br>(560,961,916)<br>(356,664,949)                       |
|     | NET OTHER PROFIT (LOSS)   | 20,923,539,616   | (924,346,284)  |
|     |   |  |  |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 28. OPERATING COST

|  |   | VND   |
|--|---|---|
|  | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019 |
| Labor costs                            | 38,858,015,419                                    | 29,424,339,504                                    |
| External services                      | 30,156,355,625                                    | 43,957,539,829                                    |
| Depreciation and amortisation expenses | 1,655,589,592                                     | 1,360,008,090                                     |
| Cost of apartments sold                | 7   | 59,925,674,437                                    |
| Others                                 | 3,539,636,245                                     | 3,408,939,679                                     |
| TOTAL                                  | 74,209,596,881                                    | 138,076,501,539                                   |

### 29. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") rate applicable to the Company is 20% of taxable profits.

The tax returns filed by the Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the interim separate financial statements could be changed at a later date upon final determination by the tax authorities.

### 29.1 CIT expenses

| CIT expense   | 1,088,920,974                                     | 15,717,087,784   |
|---|---|--|
| Adjustments: Non-deductible expenses Exempted dividends     | 329,853,716                                       | 451,380,383<br>(10,815,774,892)                          |
| At CIT rate applicable to the Company                       | 759,067,258                                       | 26,081,482,293   |
| Accounting profit before tax                                | 3,795,336,292                                     | 130,407,411,465  |
|   | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019        |
| Reconciliation between CIT expense and the presented below: | ne accounting profit multip                       | olied by CIT rate is                                     |
| Current tax expense   | 1,088,920,974                                     | 15,717,087,784   |
|   | For the six-month<br>period ended<br>30 June 2020 | VND<br>For the six-month<br>period ended<br>30 June 2019 |
|   |   | VAID   |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 29. CORPORATE INCOME TAX (continued)

### 29.2 Current tax

The current tax payable is based on taxable income for the current period. The taxable income of the Company for the period differs from the profit as reported in the interim separate income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted by the balance sheet date.

### 30. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties during this period and previous period were as follows:

|   |                      |  |   | VND   |
|---|----------------------|--|---|---|
| Related parties                               | Relationship         | Transactions                                       | For the six-month<br>period ended<br>30 June 2020 | For the six-month period ended 30 June 2019 |
|   | D 1 1 1 1 1          | I di IIki  | 240 000 000 000                                   |   |
| Tan Loc<br>Management and                     | Related party        | Lending collection<br>Reversal of                  | 240,000,000,000                                   | _ ^   |
| development<br>Company Limited<br>("Tan Loc") |                      | interest income                                    | 681,863,015                                       | *   |
| An Tuong                                      | Related party        | Purchase of RPS                                    | 60,000,000,000                                    |   |
|   |                      | Repayment of<br>borrowing                          | 60,000,000,000                                    |   |
|   |                      | Payment on behalf                                  | 6,429,591,877                                     | _   |
|   |                      | Lending  | 4,164,753,151                                     | =   |
| An Gia Phu                                    | Subsidiary           | Loan repayment                                     | 19,700,000,000                                    | 34,500,000,000                              |
| Thinh Joint                                   | 5                    | Loan drawdown                                      | 15,382,879,933                                    | 265,951,884,854                             |
| Stock Company<br>("Phu Thinh")                |                      | Interest expenses<br>Revenue from<br>brokerage and | 10,828,601,590                                    | 6,866,838,531                               |
|   |                      | consulting services                                | 7,128,877,063                                     | 32,478,188,432                              |
|   |                      | Received on behalf                                 |   | 138,021,884,854                             |
| Phuoc Loc                                     | Subsidiary           | Loan repayment                                     | 38,700,000,000                                    | i i   |
| Investment                                    |                      | Loan drawdown                                      |   |   |
| Construction                                  |                      | Interest expenses                                  |   |   |
| and Tourism<br>Corporation<br>("Phuoc Loc")   |                      | Other income                                       | 473,577,987                                       |   |
| Viet Address<br>(Until June                   | Former<br>Subsidiary | Lending collection<br>Advance for                  |   | 120   |
| 2020)   | Subsidialy           | office rental                                      |   | -   |
| 2020)   |                      | Lending  | 1   |   |
|   |                      | Reversal of  |   |   |
|   |                      | interest income                                    |   | -   |
| Kien Van                                      | Related party        |  |   |   |
|   |                      | penalty  |   |   |
|   |                      | Interest income                                    |   |   |
|   |                      | Lending  | ,   | 61,520,000,000                              |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 30. TRANSACTIONS WITH RELATED PARTIES (continued)

Significant transactions with related parties during this period and previous period were as follows: (continued)

|  |   |  |  | F127 2220         |
|--|---|--|--|-------------------|
|  |   |  |  | VND               |
|  |   |  | For the six-month  | For the six-month |
|  |   |  | period ended   | period ended      |
| Related parties  | Relationship                            | Transactions   | 30 June 2020   | 30 June 2019      |
| 005 0 401  | 0.5-1-11                                | I andino adligation  | 20 200 000 000   |                   |
| CRE & AGI  | Subsidiary                              | Lending collection   | 20,300,000,000   | 700               |
|  |   | Shares transferring  | 18,920,000,000   | -                 |
|  |   | Reversal of interest   | 1 0 10 500 010   |                   |
|  |   | income   | 1,243,568,219  | 400 000 000 000   |
|  |   | Loan drawdown  |  | 120,000,000,000   |
|  |   | Loan repayment   | -  | 120,000,000,000   |
|  |   | Dividends received   | -  | 54,078,874,461    |
| Gia Linh Real  | Related party                           | Loan drawdown  | 14,000,000,000   | 73,000,000,000    |
| Estate Joint   |   | Loan repayment   | 14,000,000,000   | 73,000,000,000    |
| Stock Company  |   | Lending collection   | 2,860,000,000  | 14                |
| ("Gia Linh")   | V:                                      | Interest income  | 164,651,176  | 5,871,761,918     |
| West of the second seco |   | Interest expenses  | 21,095,890   | 792,328,767       |
|  |   | Lending collection   | - Ac-econd-  | 148,029,450,000   |
|  |   | Capital contribution   | 2  | 127,749,550,000   |
|  |   | Lending  | -  | 2,860,000,000     |
| Gia Khanh  | Associate                               | Lending collection   | 22,800,000,000   | 20                |
| Old Tallalli   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Lending  | 6,600,000,000  | 2                 |
|  |   | Interest income  | 637,643,835  | €:                |
|  |   | interest income  | 007,040,000  |                   |
| Phu Thuan  | Subsidiary                              | Deposit received   | 12,000,000,000   | 2                 |
|  |   | Loan drawdown  | -  | 216,095,000,000   |
|  |   | Loan repayment   | -  | 207,895,000,000   |
|  |   | Lending  | -  | 17,900,000,000    |
| AGI & HSR  | Subsidiary                              | Interest income  | 5,156,441,021  | 4,804,075,539     |
| Hoosiers   | Shareholder                             | Interest expenses  | 2,663,213,445  | 5,633,452,934     |
|  |   | Loan repayment   |  | 186,056,000,000   |
|  |   | Dividends paid   | 12   | 8,911,570,000     |
| Le Gia   | Related party                           | Lending  | 2,563,363,412  | ¥                 |
| Creed  | Shareholder                             | Service fee  | 1,046,778,655  | 2                 |
| Oreca  | Gharenoider                             | Dividends paid   | -  | 44,557,880,000    |
| Son Lam  | Subsidiary                              | Capital contribution   | 999,000,000  | 5                 |
| JOH LAIN   | oubsidial y                             | property of the contract of th | 27 00 5 0 0 <del>0 0</del> 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |                   |
| AGI & ACT  | Related party                           | Interest income  | 328,162,847  | ·                 |
|  |   | Lending  | 180,000,000  | 10,200,000,000    |
|  |   |  |  |                   |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 30. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties as at the balance sheet date were as follows:

|                                     |                   |   |                                  | 1415                           |
|-------------------------------------|-------------------|---|----------------------------------|--------------------------------|
| Related parties                     | Relationship      | Transactions  | 30 June 2020 3                   | VND<br>31 December 2019        |
| Short-term trad                     | e receivables     |   |                                  | 8                              |
| Phu Thinh                           | Subsidiary        | Rendering of  |                                  |                                |
| . 134 710011                        |                   | services  | 7,569,124,364                    | -                              |
| Phuoc Loc                           | Subsidiary        | Sale of goods _   | 520,935,786                      |                                |
|                                     |                   | ·-  | 8,090,060,150                    |                                |
| Short-term loan                     | receivables       |   |                                  |                                |
| Kien Van                            | Related party     | Lending   | 97,540,000,000                   | 97,540,000,000                 |
| AGI & ACT                           | Related party     | Lending   | 11,153,000,000                   | 10,973,000,000                 |
| An Tuong                            | Related party     | Lending   | 4,164,753,151                    | -                              |
| Le Gia                              | Related party     | Lending   | 2,563,363,412                    | -                              |
| Thinh Vuong                         | Related party     | Lending   | 53,000,000                       | 171,500,000                    |
| Tan Loc                             | Related party     | Lending   | -                                | 240,000,000,000                |
| Viet Address                        | Former subsidiary | Lending   | -                                | 23,400,000,000                 |
| CRE & AGI                           | Subsidiary        | Lending   | -                                | 20,300,000,000                 |
| Gia Khanh                           | Associate         | Lending   | -                                | 16,200,000,000                 |
| Gia Linh                            | Related party     | Lending   | -                                | 2,860,000,000                  |
|                                     |                   |   | 115,474,116,563                  | 411,444,500,000                |
| Other short-ter                     | m receivables     |   |                                  |                                |
| AGI & ACT                           | Related party     | Advance<br>Interest receivable                                  | 130,000,000,000<br>780,155,669   | 130,000,000,000<br>451,992,822 |
| Kien Van                            | Related party     | Contract violation<br>penalty<br>Interest receivable<br>Lending | 37,000,000,000<br>13,196,154,520 | 4,435,850,959<br>10,000,000    |
| An Tuong                            | Related party     | Payment on behalf<br>Interest receivable                        | 12,694,711,877<br>69,389,573     | 7,065,120,000<br>17,753,425    |
| Other related parties               | Related party     | Lending, advance, interest receivable                           | 2,552,454,308                    | 3,310,302,165                  |
|                                     |                   | ,   | 196,292,865,947                  | 145,291,019,371                |
| Long-term loan                      | n receivable      |   |                                  |                                |
| AGI & HSR                           | Subsidiary        | Lending   | 174,250,000,000                  | 174,250,000,000                |
| AND DESCRIPTION OF STREET OF STREET |                   |   |                                  |                                |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 30. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties as at the interim balance sheet date were as follows: (continued)

| 3.5   | 92                      |                     |                |                        |
|---|-------------------------|---------------------|----------------|------------------------|
| Polated parties   | Relationship            | Transactions        | 30 June 2020 3 | VND<br>1 December 2019 |
| Related parties   | Relationship            | Transactions        | 50 June 2020 5 | 7 December 2013        |
| Other long-term   | n receivables           |                     |                |                        |
| AGI & HSR   | Subsidiary              | Interest receivable | 28,336,845,083 | 23,180,404,062         |
| Nam Hung<br>Real Estate<br>Joint Stock<br>Company<br>("Nam Hung") | Common key<br>personnel | Interest receivable | •              | 29,662,399             |
|   |                         |                     | 28,336,845,083 | 23,210,066,461         |
| Short-term trace  | de payables             |                     |                |                        |
| Creed   | Shareholder             | Consulting services | 639,216,751    | 25                     |
| Nam Hung Common key<br>personnel                                  | Brokerage fee _         | -                   | 4,281,103,804  |                        |
|   |                         | 639,216,751         | 4,281,103,804  |                        |
| Short-term acc  | rued expenses           | į.                  |                |                        |
| Phuoc Loc   | Subsidiary              | Interest expenses   | 2,769,890,412  | 507,260,273            |
| Creed   | Shareholder             | Consulting service  | 2,152,051,041  | 2,824,910,779          |
| Phu Thinh   | Subsidiary              | Interest expenses   | 7.0            | 22,613,864,184         |
| Gia Khanh   | Associate               | Interest expenses   |                | 50,054,796             |
|   |                         | 1                   | 4,921,941,453  | 25,996,090,032         |
| Other short-ter   | rm payables             |                     |                |                        |
| Phu Thinh   | Subsidiary              | Interest expenses   | 33,442,465,774 |                        |
| Phu Thuan   | Subsidiary              | Deposits received   | 12,000,000,000 | *                      |
| Gia Khanh   | Associate               | Interest expenses   | 94,931,509     | =                      |
| Phuoc Loc   | Subsidiary              | Interest expenses   | 6,246,573      | -                      |
| An Tuong  | Related party           | Borrowing           | <u>*</u>       | 60,000,000,000         |
|   |                         | 55                  | 45,543,643,856 | 60,000,000,000         |
|   |                         |                     |                |                        |

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(Note 14.1)

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 30. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties as at the interim balance sheet date were as follows: (continued)

|                  |                |  |                                     | VND   |
|------------------|----------------|--|-------------------------------------|---|
| Related parties  | Relationship   | Transactions                             | 30 June 2020                        | 31 December 2019                                      |
| Short-term loar  | ıs             |  |                                     |   |
| Phu Thinh        | Subsidiary     | Unsecured loans                          | 182,423,483,368                     | 186,740,603,435                                       |
| Phuoc Loc        | Subsidiary     | Unsecured loans                          | 45,600,000,000                      | 73,700,000,000  |
| Gia Khanh        | Associate      | Unsecured loans                          | 1,500,000,000                       | 1,500,000,000   |
|                  |                |  | 229,523,483,368                     | 261,940,603,435                                       |
| Details of these | short-term loa | ns are as follows:                       |                                     |   |
| Lender           | 30 June        | 2020 Principal r                         | epayment term Pu                    | rpose Interest rate                                   |
|                  |                | VND                                      |                                     |   |
| Phu Thinh        | 182,423,48     |  | December 2020<br>o 31 May 2021 Fina | ancing  |
| Phuoc Loc        | 45,600,00      |  |                                     |   |
| Gia Khanh        | 1,500,00       | 0,000                                    | 12 June 2021                        | 1   |
| TOTAL            | 229,523,48     | 3,368                                    |                                     |   |
|                  |                |  |                                     | VND   |
| Related parties  | Relationship   | Transactions                             | 30 June 2020                        | 31 December 2019                                      |
| Long-term loar   | 7              |  |                                     |   |
| Hoosiers         | Shareholder    | Loans                                    | 107,221,400,000                     | 106,844,200,000                                       |
|                  |                | finance its workin<br>g-term loan are as | g capital requirement follows:      | s, bearing applicable                                 |
| Lender           | 30 Jun         | e 2020                                   | Principal                           | Description of  |
|                  | VND            | Original currency<br>US Dollar           |                                     | collaterals   |
| Hoosiers 107     | 7,221,400,000  | 4,600,000                                | 5 June 2022                         | 22,500 shares of<br>AGI & HSR owned<br>by the Company |

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 30 June 2020 and for the six-month period then ended

### 30. TRANSACTIONS WITH RELATED PARTIES (continued)

### Transactions with other related parties

Remuneration to members of the Board of Directors and Management:

|                                    |   | VND   |
|------------------------------------|---|---|
|                                    | For the six-month<br>period ended<br>30 June 2020 | For the six-month<br>period ended<br>30 June 2019 |
| Remuneration of Board of Directors | 666,666,666                                       |   |
| Management's allowance             | 1,776,420,000                                     | 3,453,912,806                                     |
| TOTAL                              | 2,443,086,666                                     | 3,453,912,806                                     |

### 31. COMMITMENTS

### Operating lease commitment (lessor)

The Company lets out apartments under operating lease arrangement. The future minimum rental receivables as at the interim balance sheet dates under the operating lease agreements are as follows:

|               | VND                            |
|---------------|--------------------------------|
| 30 June 2020  | 31 December 2019               |
| 2,012,379,565 | 2,048,589,490                  |
| 4,344,620,239 | 6,018,312,536                  |
|               |                                |
| 6,356,999,804 | 8,066,902,026                  |
|               | 2,012,379,565<br>4,344,620,239 |

### Capital commitments

As at 30 June 2020, the Company had a commitment of VND 1,499,700,000 (as at 31 December 2019: VND 2,498,700,000) principally relating to capital contribution of subsidiaries.

### 32. EVENT AFTER THE INTERIM BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the interim balance sheet date that requires adjustments or disclosure in the interim separate financial statements of the Company.

Mu

Nguyen Thi My Nhung Preparer Nguyen Thanh Chau Chief Accountant Nguyen Ba Sang Legal representative

CÔNG TY CỔ PHẨN

ĐẦU TƯ VÀ PHÁT TR BẤT ĐỘNG SẢN AN GIA

14 August 2020

THU.